

ABHILASH A
Kollam, Kerala,
India
Ph.: +91 7902623642,
+91 9048510202
Email: godfeelsu@gmail.com



Professional Profile

Computer Technician / System Administrator with background in Software Engineering, And with proven 6 years of work experience in Sales. Seeking positions in which my skills and knowledge be effectively utilized for company's integrity and productivity while providing opportunities for professional and personal growth.

Qualifications

- BBA
- Level II in Non Destructive testing of American Society.
- Btech (IT) course completed.

Experience

Consistently received a 100% rate of customer satisfaction while working in Insurance field and Bank Assurance.

Managing Director (4th April 2011 to 29th June 2012)

Kailas Systems and software - Kollam Kerala

Motivating Managing Director of Kailas systems and Software,

- Tested features across various browsers.
- Conducted design and code reviews to share knowledge with development team.
- Answered user inquiries regarding computer software and hardware operation.
- Installed and performed repairs to hardware, software and peripheral equipment, following design and installation specifications.
- Oversaw local IT infrastructure including servers, security, networking, storage systems and desktops.

Purchase Manager (5th September 2012 to 30th May 2013)

Cochin Sea Foods – Kollam Kerala

- Purchasing quality assured goods.
- Placing orders at top level hyper markets.

Sales Manager (17th June 2013 to 30th July 2014)

Future Generali –Kollam Kerala

- Conducted interviews, gathered detailed information and completed field investigations.
- Identified and collected evidence and determined its value to a specific claim.

- Researched coverage and premium options and supplied clients with the best coverage available.
- Retained 96% of policyholders during annual renewal period.

Senior Relation Manager -Direct Marketing (1stSeptember 2014 to 30thSeptember 2015)

Reliance Life Insurance – Kollam Kerala

- Drafted quarterly reports for management review.
- Promoted client retention through high-quality service and follow through.
- Achieved 100% Performer award in MARCH.

Sales Officer (10thOctober 2015 to 10th March 2020)

Exide Life Insurance Bank Channel In Muthoot Fincorp Kollam Territory

- Managing and coordinating Muthoot Branch Managers of Kollam region.
- Submitted up-to-date activity and production logs to agency management for review.
- Contacted injured parties and legal representatives to negotiate final settlements for claims.
- Promoted company products to customers in person, on the telephone and in writing.

Marketing Manager

Currently working as Marketing Manager at Mahima Paper bag Industry.

EDUCATION

- BBA
- B.Tech course completed.
- Certification Course QA/QC, on American Society for Non Destructive Testing at Dalsin International Service 136 Linghichetty street 2nd floor Chennai.
- Certification Course: Trinity solutions Trivandrum Kerala India. Completed a course in the Dotnet (ASP.net) Programming language.

PERSONAL PROFILE

Name	: Abhilash A
Date of Birth	: 30-07-1989
Contact number	: 7902623642
Gender	: Male
Marital Status	: Married
Nationality	: Indian
Languages Known	: English, Malayalam, Tamil
Passport number	: K4359330
Permanent address	: Nandhanam, Near mundichira temple, Umayanalloor p.o Mevarom, Kollam, Kerala 691589, India

Declaration

I, hereby declare that the above mentioned things are true to the best of my knowledge and belief.

Place: Kollam

Abhilash A