**CURICULUM VITAE**

Personal Details

**Name. : Fred Nsibiraki**

**Nationality : Ugandan**

**Tel : +971569583035**

**Gender : Male**

**Email. : nsifreds2016@gmail.com**

**Adress : Dubai UAE**

**Visa Status : Under cancellation**

**Passport no: B1546229**

**POSITION: SALES ASSOCIATE**

**PERSONAL SUMMARY**

I’m a committed, physically fit, hard working and a real satisfied Sales man who is well groomed, clean, neat and proper personal hygiene with passion to work with a team that can help me discover alot of abilities within me.

**WORK EXPERIENCE**

**1. Sales assistant**

**(RAK CERAMICS Jun 2018 –July 2021)**

Main Duties Performed.

* Plan and develop merchandising strategies that balance customers’ expectations and company’s objectives
* Monitor stock movement and consider markdowns, promotions, price changes
* Keeping all the shelves and products in an organized and presentable state.
* Processing, packing and assembling orders for dispatch.
* Providing excellent customer services at all times.

Place items in correctly sized crates and containers for consignment to Customer destinations.

### 2. Sales Assistant

**(SELECT GARMENTS KAMPALA UGANDA, Feb 2015 to May 2018)**

Duties

* Responsible for delivering the best in class, captivating, branded customer experience by listening carefully to customer needs, handling inquiries and promote offers, sales, promotions that build loyalty and enables consistent sales and profit growth
* Operating the cash till, total purchases and process payments as per the company standards, handle customer returns, refunds and exchange to maintain friendly work attitude and offer add on sales
* Work with the store manager and store to identify all opportunities to increase footfalls, improve efficiency in store operations and store recommendations
* Responsible for receiving delivery of stock and check the delivery items against the good transfer note, processing, replenishing, and recovering stock on the sales floor and ensuring all standards are maintained to avoid shrinkage
* Writing daily coaching messages, laying out the right selling behavior in order to reach the daily targets

**SKILLS**

Good customer care and service skills.

* Self-motivated and innovative individual.
* A result oriented and responsible individual.
* Ability to work in a challenging environment.
* Good interpersonal and communication skills.
* Flexible and good at teamwork.
* Hospitality management.
* Having a strong sense of urgency.
* Ability to perform quick facial recognition.
* Can stay calm in a crisis situation.
* Ability to work for longer hours.

LANGUAGES

English

**DECLARATION**

I hereby declare that the information stated above is true to the best of my knowledge.

Yours truly

**FRED NSIBIRAKI**