MOHAMMAD MURAD

Finance Officer

CAREER OBJECTIVE

Results-oriented professional with 2+ years of experience and a proven knowledge of financial analysis and business modeling. Aiming to leverage my skills to successfully fill the Finance Officer role at your company.

EXPERIENCE

BUSINESS DEVELOPMENT EXECUTIVE

Murad Metallic Industries LLC, Sharjah Apr 2020 - Present

- Resolve customer complaints regarding sales and service.
- Review operational records and reports to project sales and determine profitability.
- Monitor customer preferences to determine focus of sales efforts.
- Assess marketing potential of new and existing store locations, considering statistics and expenditures.

FINANCE ASSISTANT

Murad Metallic Industries LLC, Sharjah Apr 2019 - Mar 2020

- Prepare, examine, or analyze accounting records, financial statements, or other financial reports to assess accuracy, completeness, and conformance to reporting and procedural standards.
- Report to management regarding the finances of establishment.
- Establish tables of accounts and assign entries to proper accounts.

OPERATIONS OFFICER TRAINEE

Murad Metallic Industries LLC, Sharjah Oct 2018 - Mar 2019

- Collaborate with senior managers and decision makers to identify and solve a variety of problems and to clarify management objectives.
- Study and analyze information about alternative courses of action to determine which plan will offer the best outcomes.
- Observe the current system in operation and gather and analyze information about each of the parts of component problems, using a variety of sources.

MARKET RESEARCH ANALYST

BNC Network, Sharjah Aug 2018 - Oct 2018

- Monitor industry statistics and follow trends in trade literature.
- Measure and assess customer and employee satisfaction.

CONTACT

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EDUCATION

UNIVERSITY OF WOLLONGONG IN DUBAI Dubai

Bachelor of Commerce Business Administration - Finance (Oct 2018)

NORTH AMERICAN INTERNATIONAL SCHOOL Dubai

High School Diploma (Jun 2013)

Relevant Coursework

Entrepreneurship & Design Thinking Course

Extracurricular Activities

Manchester United Soccer School CFA Challenge Intercollegiate Financial Competition Digital Entrepreneurship Certificate Sharjah Agriculture Center Volunteer

ADDITIONAL SKILLS

Design Thinking Strategy Creation Observe Market Trends

CERTIFICATIONS

Digital Marketing Entrepreneurship Bloomberg Market Concepts • Conduct research on consumer opinions and marketing strategies, collaborating with marketing professionals, statisticians, pollsters, and other professionals.

BUSINESS MANAGEMENT & INTERNATIONAL AFFAIRS TRAINEE PROGRAM

Sharjah Chamber of Commerce & Industries, Sharjah Jul 2018 - Aug 2018

- Identify main client groups and audiences, determine the best way to communicate publicity information to them, and develop and implement a communication plan.
- Evaluate advertising and promotion programs for compatibility with public relations efforts.