



AJAYKUMAR PM

(on visit visa)



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CAREER OBJECTIVE

Individual with exceptional personal and organizational skills, seeking a challenging career in Operations with in a progressive organization which will utilize my skills, abilities and education in management and operations while contributing to the development of the organization.

PRESENT ADDRESS

A3, Falcon Towers

Rashidiya 1

Ajman, United Arab emirates

PERMENANT ADDRESS

Puthumanakudy (h)

Perumballoor P O, Peringuzha

Muvattupuzha, Ernakulam

Kerala, India

PO Box:686673

EXPERIENCE

ASSISTANT STORE MANAGER

RELIANCE RETAIL LTD, KOTTAYAM, KERALA

(November 2019- November 2021)

- Managing the sales team for store growth.
- Co-ordinating GRN process.
- Responsible for GRDC and IST Transferring.
- Co-ordinating while trip and invoice creation.
- Effective sales driving with KPIs
- Effective driving of conversion , ATS, IPCM depends on the store sale
- Completes store operational requirements by scheduling and assigning employees
- Following up on work results.
- Maintains store staff by recruiting, selecting, orienting and training employees
- Maintains store staff job results by coaching, counseling and disciplining employees; planning, monitoring and appraising job results
- Achieves financial objectives by preparing an annual budget; scheduling expenditures; analyzing variances; initiating corrective actions
- Secure the whole inventory activities with the team

HEAD CASHIER

MAX FASHIONS, MUVATTUPUZHA, KERALA

(June 2016- October 2019)

- Maintain a positive work environment for all Cashiers
- Schedule and conduct meetings
- Ensure high levels of customer satisfaction through excellent service
- Generate accurate till reports.
- Deal with all issues that arise from cashiers or customers (Complaints, grievances etc.)

	<div>PERSONAL SKILLS</div> <ul style="list-style-type: none">• Strong communication, interpersonal, analytical and team building skills with proficiency at grasping new concepts quickly and utilizing the same in a productive manner.• Sincere, motivated and natural individual involved in the process of learning and contribution to the organization I work in.• Flexibility to expand job scope as needed• Ability to work in team and make every move as a learning experience and thereby improve my talents, my work and myself• Keen analytical approach, effective communication skills & good interpersonal abilities• Have the nature that does not get angry and tensed
<div>PERSONAL DETAILS</div> <ul style="list-style-type: none">• DOB : 25 October 1995• Gender / Marital Status: Male/ Single• Languages Known: English, Malayalam, Tamil and Hindi	
<div>PASSPORT DETAILS</div> <ul style="list-style-type: none">• Passport no : R0537299• Date of issue : 18-05-2017• Place of issue : COCHIN• Date of expiry : 17-05-2027	
<div>TECHNICAL SKILLS</div> <ul style="list-style-type: none">• MS Office• SAP	
<div>EDUCATION</div> <ul style="list-style-type: none">• B.Com TM Jacob Memorial Government college Mahatma Gandhi University(2013-2016)• Higher Secondary(Commerce) St, Mary's H.S.S, Arakuzha (2013)• Matriculation SNDP High School, Muvattupuzha (2011)	<div>DECLARATION</div> <p>I hereby declare that all the details furnished above are true to the best of my knowledge.</p> <p>Place: Rashidiya1, Ajman</p> <p>Date: AJAYKUMAR PM</p>