



BILAL NABAA
Sales Associate

PROFILE

Highly experienced Retail Sales Associate known for exemplary team-building and project oversight skills. Gifted at working with all types of personalities. Performance history of developing strong collaborative relationships and delivering impressive results.

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JOB EXPERIENCE

Mada Properties, Dubai UAE Broker **May 2021 – December 2021**

- Assisted customers in making profitable and safe Investments
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- Educated customers about trades risk and suitable investment prospects
- Researched market to identify current and potential trends establishing risk mitigation and profit margin
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- Closed deals worth 12m in 6 months.

Zara, Retail Sales Associate **Beirut-Lebanon June 2018 – April 2021**

- Assist customers at checkout with sales, returns and other transactions.
- Assist coworkers with sales, returns and inventory control processes.
- Maintain an awareness of key fashion trends and product knowledge in order to assist customers with purchase decisions as necessary.
- Maintain the cleanliness of the sales floor and cashwrap area
- Answer telephones and direct customers to the appropriate contact.
- Restock the sales floor and complete other departmental duties, as necessary.

H&M, Retail Sales Associate **Saida-Lebanon Sep 2016- April 2018**

- Checked pricing, scanned items, applied discounts and printed receipts to ring up customers.
- Helped customers complete purchases, locate items and join reward programs.
- Supported efficient and timely replenishment of sales floor merchandise.
- Opened and closed store independently and prepared nightly bank drop for manager.
- Answered questions about store policies and addressed customer concerns.

EDUCATION

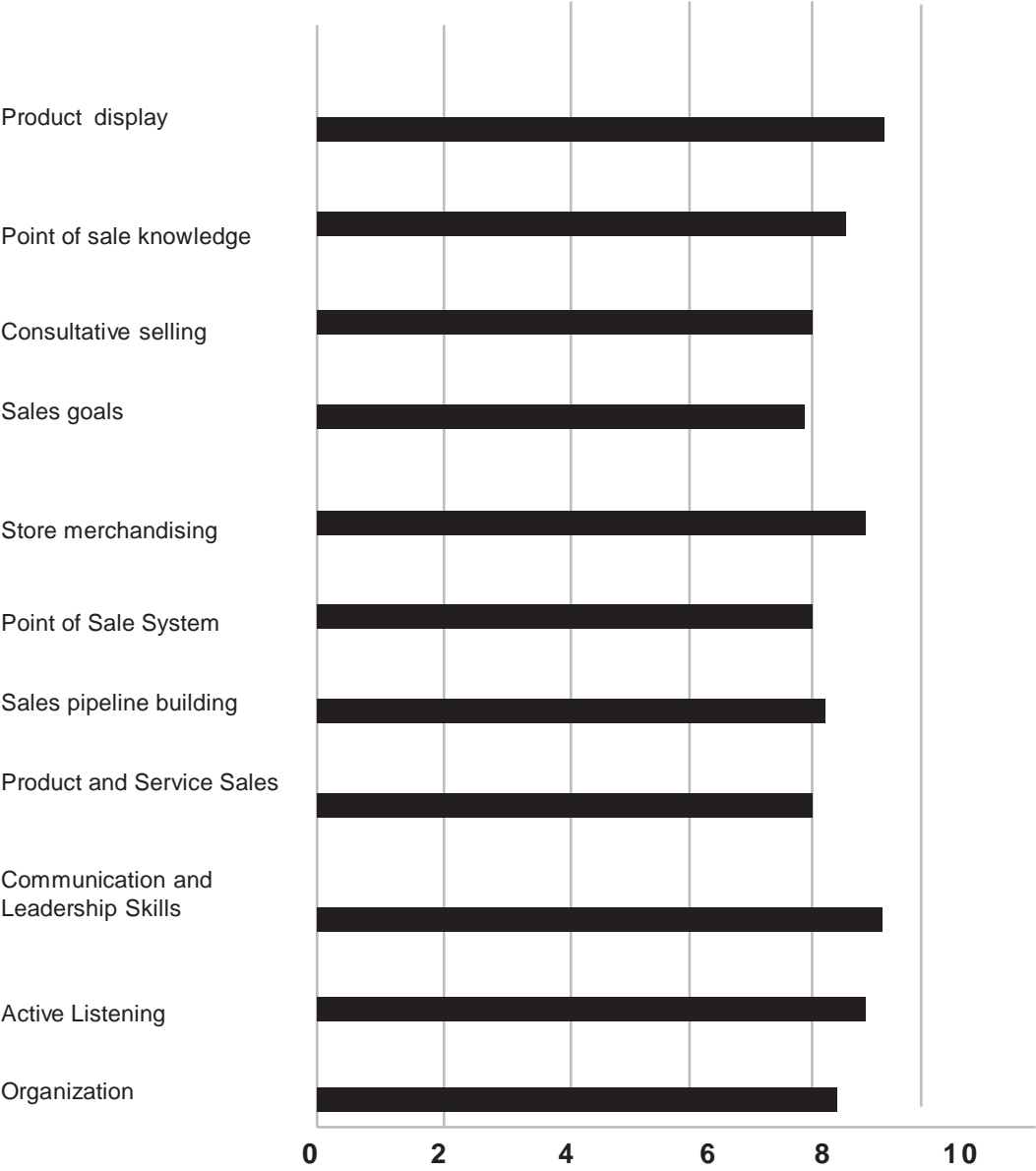
Bachelor of Science **In Computer Engineering LIU**

2018 - 2021 | Saida, Lebanon

Baccalaureate **Saida international school**

2017, Saida, Lebanon

SKILLS



LANGUAGES

Arabic: Native Language

English: Fluent

Turkish: Intermediate

French: Beginner

German: Beginner