

**AMIR ABDEL WHAB ABDALLA**  
RAK, United Arab Emirates  
Contact No : 0582568086, 0501395466  
E-mail : 3600amir@gmail.com



## OBJECTIVES

- Dedicated and vigilant individual with over **eight years** of experience in **management and operational management**
- Demonstrated expertise in managing service for clients and interacting with different nationalities.
- Fully acquainted with the entire functions involved in company development and marketing, increasing customer growth, improving retention levels, and boosting bottom-line profits.
- Quickly understand a mission, vision, and objective and then communicate this to potential clients.
- Enjoy challenging briefs & able to work to an excellent standard under considerable pressure while presenting a positive image to clients & colleagues.
- Strong customer service skills, with abilities to lead and delegate work as required. Excellent communication, interpersonal, and management skills.

## ADDITIONAL COMPETENCIES

- Confident and articulate when communicating with clients.
- Time management. Good time-management skills go hand-in-hand.
- Able to promote a company and its achievement through effective tender activities.
- Ready and able to work individually or within a team environment.
- Ability to work under pressure and meet tight deadlines.
- Very good interpersonal and presentation skills.

## ACHIEVEMENTS

- Excelled as a top performer in executing the daily responsibilities with accuracy and speed.
- Achieved efficiencies in various team events.

## MANAGERIAL & PERSONAL SKILLS

### MANAGERIAL SKILLS

- Able to tactfully resolve clients' disputes.
- Dealing calmly and professionally with challenging situations.
- Able to identify, understand and give priority to urgent issues.
- Extensive customer facing experience.
- Working long hours, under pressure and to tight deadlines.
- Strong influencing & communication skills.
- Quickly picking up new skills & knowledge.
- Able to work under pressure.
- Strong commercial acumen.

### PERSONAL SKILLS

- Charismatic smart & presentable Entrepreneurial.
- Ability to troubleshoot independently.
- Creative thinking
- Building relationships

## PERSONAL DETAILS

Date of Birth	:	October 15, 1970
Citizenship	:	Sudanese
Religion	:	Islam
Language	:	Arabic (Mother Tongue) English

## EDUCATION

<b>MAJOR</b>	<b>Art and Sciences</b>
<b>COURSE</b>	<b>Bachelor of Science in Human Development</b> Umdurman Sudan 1998
<b>MBA</b>	<b>Project Management</b> Jupor University India 2018
<b>Diploma</b>	<b>Science of Fire and Safety Engineering Technology</b> Corllins University Australia 2012

## CERTIFICATES

- ✚ **OSHA 2007**  
Safe Way Security and Safety Consultancy  
Abu Dhabi
- ✚ **FIRST AID 2007**  
Safe Way Security and Safety Consultancy  
Abu Dhabi
- ✚ **FIRE FIGHTING 2007**  
Safe Way Security and Safety Consultancy  
Abu Dhabi
- ✚ **SECURITY & SUPERVISOR 2009**  
BSPD  
Abu Dhabi
- ✚ **FIRE FIGHTING 2010**  
Azoom Security and Safety Consultancy  
Dubai
- ✚ **IOSH&NEBOSH 2010**  
Abu Dhabi
- ✚ **OSHME 2016**  
Abu Dhabi
- ✚ **OSHAD 2017**  
Al Adaa, Al Ain Municipality  
Al Ain
- ✚ **EFST 2018**  
RMK Experts  
Al Ain

## **EXPERIENCES**

### **OPERATION MANAGER**

Royal Palace Cleaning Work

2016- 2020

### **SAFETY ENGINEER (RAK)**

Topstar Cleaning Work Est.

2015-2016

### **PROJECT MANAGER (RAK)**

Al Haderah Cleaning Maintenance

2014-2015

### **SAFETY ENGINEER (Abu Dhabi)**

Royal Industrial Inspection & Training Services L.L.C.

2012-2014

### **SAFETY OFFICER**

ADNH Company

2010-2012

### **SAFETY OFFICER**

ADCP Company

2009-2010

### **SECURITY SUPERVISOR**

USG Company

2008-2009

## **REFERENCES**

Available Upon Request