# **ROWFI JAFAR HUSSAIN**

Dubai, UAE

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#### **CAREER OBJECTIVE**

Responsible to successfully plan, manage, execute, complete and handover multiple MEP projects related to energy efficiency, energy performance contracts and retrofits for large hotel projects, high rise towers, and other commercial facilities. Performance driven experienced engineer in Mechanical, Electrical, Plumbing construction work, seeking a challenging position in dynamic project. Detail oriented engineering professional accomplished in planning, designing, and managing MEP Work with sophisticated skills. The core competencies include,

♦ AutoCAD

- Project Management
- Document Control
- Quality Check
- Material Flow Control
- Testing and Commissioning

#### **PROFESSIONAL EXPERIENCE**

- ◆ MS- Office
- Contractor Relation
- Design & Drawings

## Electrical Site Engineer

# World Bridge General Trading LLC.

# - Worked as an electrical engineer with technical support in the UAE.

- As a Technical Sales Electrical Engineer, an experience along with sales skills to provide support and assistance on electrical products such as Switchgears relays, Sensors, Controllers, DALI Lightening controls, Room Automation, Gateways, L-VIS touch panels etc.
- Worked with electrical engineer, technical support, contractors, and switchgear companies and building owners throughout sales process, from client specifications to post-sales technical support.
- Led entire territory by surpassing growth and sales quotas over 50% for half consecutive quarters.
- Served as first point-of-contact Engineering group for technical sections in bids and proposals.
- Aided in research and development of new products and services.
- Assisted sales teams in answering RFPs both for government and private client
- To interact regularly with other members of the sales team and colleagues from a range of departments: Sales, Purchasing, Accounts, Marketing & Senior Management

# Duties and Responsibilities

- To search for new clients in every open option who might be interested in company products or services and maximize client potential in assigned regions.
- To calculate a client quotation and monitor them in day after day.
- Developed, presented, and responded to proposals for specific customer requirements, including request for proposal responses and industry-specific solutions.
- Performed outside and post-sale support for all products and services, including perimeter solutions.
- Develop long-term relation with clients through understanding and interpreting their requirements
- To meet a monthly sales targets and manage sales projects.
- Attend trade shows, conferences, exhibitions and other promotional and marketing events.



Mar 2020 – Sep 2020

# **MEP Site Engineer**

#### Al Rimal International Trading, Abu Dhabi, UAE.

#### -Worked as MEP Site Engineer in Airport MTB Project at Abu Dhabi

Midfield Terminal Building, Abu Dhabi Airports & Dubai Airport Projects (Concourse 4)

- Preparation and submission of all documents of MIR (Material Inspection request) & WIR (Work Inspection request).
- Prepare technical site visit and progress update reports and Coordination and oversee subcontractor project execution.
- Schedule and plan subcontractor site visits and data collection and review subcontractor BOQs and invoices for accuracy and completion.
- Giving proper instructions to the technicians about the issues found while inspection.
- Create project commissioning plans and system specific templates and tests for subcontractor testing.
- Attend all the inspections on site.
- Oversee various project consultants, contractors and internal staff during design, specification, bid, installation and management phases
- Undertake additional tasks and responsibilities as and when required or instructed.
- Prepare all the reports to project management and to the general manager on weekly basis.

#### **Duties and Responsibilities**

- Manage approvals, completion of work and payment of project consultants and contractors and make site visits to verify and confirm project equipment performance and operation
- Work directly with client, client staff, facilities management team and client appointed personnel to communicate, train and maintain new and existing energy equipment in the project.
- Research and identify industry and market best practices and techniques to implement into projects
- Identify latest technology, tools, processes and practices to help teams and clients deliver more efficiently
- Support growth and strength of the company culture and structure to ensure a happy, collaborative, open and enjoyable company
- Maintain organized project files and information for reporting to client, invoicing and company performance in company standards and format
- Attending regular meetings (on work progress, coordination, design, etc.) with Main Contractor and Consultant to discuss key issues related to the project and take effective corrective actions.
- Monitor project budgets and schedule and oversee performance to ensure on time, quality and on budget project execution
- Coordinate with the energy and engineering design team on all aspects of the design.
- Prepare periodic reports for management including status of budgets, variance/change claims, schedules, disputes, up-coming activities & safety records.
- Ensure all technical aspects of the projects are strictly complied with and in conformity with Conditions of Contract, Particular Specifications, General Specifications, and Contract Drawings & BOQ.
- Ensure that the health and safety requirements are provided and that they comply with authorities regulations.
- Provides guidance, managerial, technical support to complete project team.
- Prepare program master schedule and performs critical path analysis.
- Prepare plans and schedules, status reports and performance evaluation.
- Provide program planning capabilities including interfaces and risks analysis.
- Establish and monitor program and project controls KPI's.
- Ensure program policies and procedures are implemented accordingly.

# SITE ENGINEER

#### VK Building Services Pvt. Ltd

#### -Worked as MEP Planning/Site Engineer in CISCO GLOBAL BRIEFING CENTRE.

#### - Worked as MEP Planning/Site Engineer in GR TECH PARK

Key Responsibility:

- Plans, MEP systems interrelationships, construction sequencing and project schedule
- Facilitate problem solving, as may arise, between MEP Subcontractors during construction
- Validate design issues related to MEP and suggest alternative solutions
- Assist in the receipt and review of MEP submittals
- Log and post all MEP changes and as-built information on field drawings
- Assist in the scope review, budgeting and justification of MEP change work order

#### SKILLS

- Strong understanding of component selection criteria, and design for reliability and manufacturability.
- Possess strong problem-solving skills, the ability to think analytically and solid oral and written communication skills.
- Knowledge of energy efficiency, performance contracting, commissioning, BIM or green building is a strong plus.
- Knowledge of MEP construction and subcontracting (electrical and controls preferred).
- Understanding of marketing strategy and market analysis techniques is a strong plus.
- Proven track record on completing projects

#### **EDUCATION QUALIFICATION**

- B.E(Electrical & Electronic Engineering), MIET Engineering College, 2011 2015
- HSC/12th, St. Mary's Boys Higher Secondary School, Pudukkottai, Tamil Nadu, 2011
- SSLC/10th, St. Mary's Boys Higher Secondary School, Pudukkottai, Tamil Nadu, 2009

#### **CERTIFICATION EARNED**

- DIPLOMA IN AUTOCAD 2D & 3D from CADD Center
- Certificate course in C Programming using Turbo C & C++ from TCPS

#### PERSONAL DETAILS

- Nationality : Indian
- Date of Birth : 23/08/1993
- Passport No : N2281635
- Visa Status : Visit Visa
- Marital Status : Married
- Languages : English, Tamil, Malayalam, Hindi
- Driving License : India