## **CURRICULUM VITAE**



To obtain a position that fits my work experience, where I can maximize my multilayer of management skills, quality assurance, program development, trainings and excellent customer service.

# EDUCATION

#### Bachelor of Science in Information Technology (3rd Year)

Colegio de Kidapawan, Kidapawan City, Philippines – June 2008 – June 2013

# WORK EXPERIENCE

#### May 2018 – August 2020 ; Sales – Golden Knights – Wood and Copper

- ✓ Greeted customers and ascertain what each customer wants or needs.
- ✓ Opened and closed cash registers, performing tasks such as counting money, separating charge slips, coupons, and vouchers, balancing cash drawers, and making deposits.
- Maintained knowledge of current sales and promotions, polices regarding payment and exchanges, and security practices.
- ✓ Computed sales prices, total purchases and receive and process cash or credit payment.
- ✓ Maintained records related to sales.
- Watched for and recognized security risks and thefts, and know how to prevent or handle these situations.
- Recommended, selected, and helped locate or obtain merchandise based on customer needs and desires.
- ✓ Answered questions regarding the store and its merchandise.
- ✓ Described merchandise and explained use, operation, and care of merchandise to customers.
- ✓ Ticketed, arranged and displayed merchandise to promote sales.
- ✓ Placed special orders or call other stores to find desired items.
- ✓ Demonstrated use or operation of merchandise.
- ✓ Cleaned shelves, counters, and tables.
- Inventory stock and requisition new stock.

#### March 2017 – March 2018 : Assistant Waiter/Sales – Pizza World – Dubai, United Arab Emirates

- ✓ Delivered services of exceptional quality that increase customer satisfaction.
- ✓ Always follow Pizza World's service standards and procedures on how to serve drinks, beverages and food.
- ✓ Organized table settings and maintain tables dirt-free and tidy.
- ✓ Maintained pleasant interaction with guests at all times.
- Preserved the workstation, organizes and stocks in order to better accommodate the needs of the Waiter/Waitress and of our guests.
- $\checkmark$  Sold products by establishing contact and developing relationships with customers.
- Drove customer loyalty by delivering service excellence throughout each customer experience.

#### Sept. 2014 - May 2016 : Call Center Agent - AG & T Outsource Team, Inc. - Davao City, Philippines

- Conducted market research interviews by telephone and meet all standards of position requirements. Interviews are about the lifestyle choices of the household.
- ✓ Conducted paper and computer based interviews with high degree of accuracy and integrity.
- ✓ Followed project specifications.
- $\checkmark$  Maintained company dialing standards.
- ✓ Exercised courtesy and professionalism to all respondents.
- ✓ Maintained confidentiality of all collected data.
- ✓ Ability to type a minimum of 25 words per minute.
- ✓ Performed inbound calls to interview respondents.
- ✓ Encouraged respondent to participate in the survey.
- ✓ Made sure to interview a qualified respondent.
- ✓ Conducted survey regarding health awareness, politics and customer satisfaction.
- $\checkmark$  Input the accurate response of the respondent on open-ended questions.
- ✓ Met the percentage rate specified by the client.
- ✓ Performed duties as may be assigned from time to time.

#### Nov. 2015 - Dec. 2015 : Evaluator - Philippine Statistics Authority - Davao City, Philippines

- ✓ Gathered basic information on demographic and other socio-economic characteristics through conducting census in every household.
- ✓ Ensured confidentiality and security of census information at all times.
- Recorded accurate and legible information on all paperwork.
- ✓ Provided assistance to complete census questionnaires where necessary.
- ✓ Completed all work within the required timescale and to the required standard

#### \_Jun. 2013 – Aug. 2014: Data Encoder/Sales Representative/Technician DF Taclindo General Merchandise - Kidapawan City, Philippines

- ✓ Encoded, received stocks with precise product codes and prices
- ✓ Maintained daily/weekly/monthly sales record and compiles for annual financial auditing.
- ✓ Prepared reports for stocks inventory.
- ✓ Maintained customers' sales records.
- Presented to customers products' features and benefits and assists them in their needs, maintaining highest standard of customer service.

✓ Repairs television sets, watches, PCs & downloads computer software.

## SKILLS

- $\checkmark$  Excellent in English language both oral and written.
- ✓ Excellent in customer service.
- ✓ Able to adapt to fit changing circumstances.
- ✓ Able to understand customer and its needs.
- ✓ Able to concentrate & multi-task at the same time.
- ✓ Able to work unsupervised.
- $\checkmark$  Able to take initiative.
- ✓ Positive attitude.
- $\checkmark$  Negotiation skills.
- ✓ Systematic, resourceful and organized.

### **COMPUTER KNOWLEDGE**

✓ MS Office Package