##### Surbhi Maheshwari

Email:-msurbhi1995@gmail.com

Mobile:- 9754464041

**Skills**

* Proven Inside sales / Tele sales experience.
* Experience working with Leadsqured application
* Understand customer needs and requirements
* Microsoft Power Point
* Microsoft word

**Personality Highlights**

* Quick Learner
* Multi tasking
* Event planning
* Able to work under pressure.
* Able to think of innovative ideas.
* Team Player

**Languages**

* English
* Hindi

**Education**

* PGDM with 75% in (**Marketing & Sales**) from **Indira school of Business studies** Pune, Maharashtra.
* BBA with 67% from **Vikramaditya College** Bhopal, Madhya Pradesh
* **12th** with 58%from **Adarsh Public School**
* **10th** with 60% from **H.S. School**

**Personal Details**

DOB:-07/08/1995

**Location-** Bhopal

#### Objective

* Seeking an entry-level position where I can grow my skills as a marketing professional and contribute to the overall success of a company. My previous experiences and top-notch sales skills have helped shape me in this industry and have given me a basis from which to grow.

**Relevant Work History**

## **Company- Axiom Landbase Pvt Ltd. (6 months)**

## **Role :- Associate Sales Manager**

**Description:-**Axiom Landbase Pvt Ltd. is one of the fastest growing and respected Real Estate Advisory Company. Established in February 2006 as Axiom Properties then graduate to getting incorporated as Axiom Landbase Pvt Ltd. We are serving our customers through a proposed network of more than 5 offices located in Gurgaon. It has been formed with the sole purpose of providing professional and honest services to its customer.

My job here is to inform our customers about different real estate project and help them to buy property as per their interest. I always try to get the best deals to our customer so they can feel happy and satisfied ,because customer satisfaction is our main priority.

**Training**

## **Company- Bajaj Finserv Pvt. Ltd. (45days)**

## **Role :- Marketing Sales Trainee**

**Description:-** Ihave complete my training from bajaj.It was a 45 days training program,it helped me to build my foundation and make me understand how to build relation with customers .It was full of learning here I got a chance to sale the baja EMI scheme to new customers.