

# **PROFILE**

NATIONALITY: INDIAN
DATE OF BIRTH: 21.03.2001

AGE:20

MARITAL STATUS: BACHELOR

VISA STATUS: VISITING

# **HIGHLIGHTS**

Results-oriented
Hard working
Make use of Quality Time
Resistance to stress
Good manners
Sincere and Trustworthy
Responsible

## **CONTACT**

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EMAIL:

shahanasbacker@gmail.com

#### SKILLS

MS OFFICE PROJECT SCHEDULING LEADERSHIP STRATEGIC PLANNING

#### **LANGUAGE**

ENGLISH, MALAYALAM HINDI, TAMIL

# SHAHANAS NB

### **OBJECTIVE**

To Secure a challenging position in a reputable organization to expand my learnings, knowledge, and skills while making a significant contribution to the success of the Company.

## **EDUCATION**

Bachelor of Commerce: Specialized in Computer Application 2018- 2021

Farook college, Calicut.

Post Graduation and Diploma in Business Administration PGDBM: Specialized in Management Accounting. Distant Education at Symbiosis college, Pune.

## **WORK EXPERIENCE-** CREDIT SALES OFFICER

BAJAJ FINSERVE LTD: JAN 2020- NOV 2021

- Facilitate cold and warm calls to prospective leads;
   schedule and through on calls with leads and customers.
- Track all appointments, sales, complaints, reports etc.
- Promote specific products as directed by upper management.
- Inform leads and customer of current promotions and discounts.
- Maintain positive business and customer relationships in the effort to extend customer lifetime value.

