

CURRICULUM VITAE



Mohammed Sohel

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Career Objective:

Seeking an entry level position where my efforts may put forth and lead to my career development that encourages continuous learning, provides exposure to new ideas and stimulates personal and professional growth, thereby satisfying the organizational needs

PROFESSIONAL EXPERIENCE

Reliance Digital Private Limited

Location- India

Sales Executive

Duration- Jan 2020 to Dec 2021

Job Responsibilities-

- Promoting and Selling Company Products to new and existing customers
- Identifying customer needs and directing them to appropriate products
- Educating customers to various products and handling customer complaints and delivery issues
- Setting up and display of Promotional items
- Arranging stock as per sales plan on selling area, Replenishing, reorganizing items
- Participating Market events and Sales analysis meetings
- Forecasting day plan and monthly working plan to achieve given target
- Sending daily sales reports to manager and update of stock replacement

Wonderla Amusement Park

Location – India

Business Development Executive

Duration-Feb 2017 to Oct 2019

Job Responsibilities-

- Responsible for finding New Business contact and led the business Revenue.
- Delivering the best product knowledge to the End clients like (CEO or Correspondents of Schools, Collages, Educational Institutions and Corporate Offices).

- Work directly with CEO to develop marketing plans and initiatives to increase sales, brand awareness, and to execute all marketing functions.
- Formulating strategies & reaching out to the unexplored market segments/customer groups for business expansion by developing grass root business network
- Managing sales and marketing operations for industrial products, ensuring accomplishment of set business targets, meeting the ever-increasing competition from organized and unorganized structures
- Identifying & developing potential customers for achieving business volumes consistently and profitably

Educational Qualification

- Intermediate (10+2) from Sri Chaitanya Jr. College, Telangana, India- 2016
- S.S.C from Gowtham Model School, Telangana, India- 2014

Information Technology Skills

- MS Office- MS Word, Excel & Power Point
- Internet Surfing and sending emails
- HTML

PERSONAL DETAILS

- Father's Name : Mohammed Shareef
- Date of Birth : 17-Mar-1997
- Marital Status : Single
- Nationality : Indian
- Gender : Male
- Languages Known : English, Hindi & Telugu
- Passport Number : T0808270
- Notice Period : Immediate Available
- Visa Status : Visit Visa
- Visa Expiry : 28-Apr-2022