# **CURRICULUM VITAE**

**NAVEEN KUMARA.R** 

Shesha Reddy

Email: naveengouda1764@gmail.com

Mobile No: 8867275166

Ward No: 2,sangankallu Post,

Ballari (T),Ballari Dist.

Pin Code:583103

## **CARRIER OBJECTIVE**

Looking for a responsible and challenging position where I can contribute my skills .The position I Seek is one in which I can perform extremely well as an effective member of a team and build up a Good career and also to enhance my knowledge and contribute towards its growth by committed and High quality work.

## **EDUCATIONAL QUALIFICATION**

Class/ Course	Name Of The Institution	Board/University	Year Of Passing	Result / %
МВА	Rao Bahadur  Y.Mahabaleswarap  pa  Engineering  College, Bellary	VTU , Belgaum.	2019	61.00%
B.Com	SSA Govt First Grade College, Bellary	VSK University, Ballari.	2017	65.00%
PUC	Ex-Munciple Govt. PU College, Bellary.	Dept. of Pre University, Bangalore. Karnataka	2013	67.83%

SSLC	S S Residensial High School	KSEEB	2011	66.56%
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#### TECHNICAL KNOWLEDGE

- ➤ Basic Knowledge of Computer.
- ➤ Conservation with Internet.

#### **INTENSHIP:**

➤ After completion of 2<sup>nd</sup> semester of MBA, I have done 4 weeks of internship project on "Organisational Study" at Mahamanav ISPAT Pvt Ltd, Ballari.

## FINAL YEAR PROJECT:-

➤ Took Project On "EMPLOYEE WELFARE MEASURES AT PKGB BANK BALLARI"

#### PROFESSIONAL EXPERRIENCE:

1. Relationship Officer Nov 2020 to Till Date 2. HINDUJA HOUSING FINANCE SERVICE (DATE: -01/
To build a relationship with the customer so that able to cross sell other product offering basis the need of the customer, thereby managing the entire customer information. Direct sourcing of Home Loan & LAP in Affordable Housing Finance segment. Operational activities i.e. login to disbursement. Sales Promotion Activities.

Generation of Revenue for the company by achieving the sales Target. Responsible for managing sales function for Home Loan & LAP business in Affordable Housing Finance segment. Managing a team of Relationship officer business development executives for achieving sales target, Ensure collection of Pre-EMI and Regular EMI-Ensure TAT for disbursement-Visit property(sites) and ensure that the constructions are Happening as per schedule-Ensure smooth coordination with Legal.

## **EXTRA CURRICULAR ACTIVITIES:**

 Organised National Level Management Fest "EKTELESI" in our Rao Bahadur Y.Mahabaleswarappa Engineering college, Ballari.

## **POSITIVE POINTS**

- ➤ If any of taks assigned, would like to take responsibility as an initiative.
- ➤ Good verbal and written communication skills.
- ➤ Willingness and eagerness to learn, and comprehensive problem solving abilities.
- ➤ Good listener and able to approach to people in a proper way.
- ➤ Co-operative with others at work and ability to deal with people diplomatically.

## **PERSONAL DEATILS**

Name :NAVEEN KUMARA.R

Father Name : Shesha Reddy

**Date of Birth** : 01-06-1994

Languages : Kannada, English & Telugu.

Nationality : Indian

Address : Ward No: 2, Sangankallu Post,

Ballari (T), Ballari Dist.

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### Declaration

I hereby declare that the particulars furnished above are correct and credible to the best of my knowledge.

Date:	NAVEEN KUMARA.R
Place:	