

MOHAMMED ASHIQ VK

DUBAI, IN VISIT VISA, 4 YEARS OF EXPERIENCE
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CAREER OBJECTIVE

Seeking a fulfilling position in a industry that offers growth opportunities and allows me to utilize my skills and experience.

EXPERIENCE

- **AAMAAL MOBILE TRADING LLC (Mobile Outfitters), DUBAI** 16/05/2019 - 24/12/2020
Sales Associate/Store Incharge
 - Greeting customers, improving engagement with merchandise and providing outstanding customer service.
 - Achieve sales target and boost sales.
 - Inventory management and reporting.
 - Advice customers by providing information on products.
 - Process payments through POS system, cash or credit card.
 - Prepare a daily sales report to management.
 - Worked across various shopping malls in UAE.
- **ICICI BANK, INDIA** 8/06/2016 - 17/07/2018
Relationship Officer
 - Relationship officer with an outstanding background in customer service, sales and banking.
 - Addresses all questions and concerns with customer satisfaction in mind.
 - Banking professional successful at cross-selling bank products and services.
 - Highly motivated relationship officer with sales experience in selling trading and demat accounts, mutual fund schemes and other banking products.
 - Identify potential customers through databases, cold calling, follow up leads and telephone/personal contacts etc.
 - To contact potential customers and convince them about the bank's product offerings.
 - Communicated with customers and completed buy and sell orders.
 - Traded stocks on electronic networks daily.
 - Analyzed markets and tracked stock fluctuations.

EDUCATION

- **Sree Narayana Guru College**
Bachelor of Business Administration With Computer Application (UAE Embassy Attested)
Bharathiar University
2015
- **Lakshmi Narayana Vidhyanikethan**
Higher Secondary School
Central Board Of Examination
2012
- **Lakshmi Narayana Vidhyanikethan**
Secondary school
Central Board Of Examination
2010

PERSONAL PROFILE

- Date of Birth : 17-9-1994
- Marital Status : Single
- Nationality : Indian
- Known Languages : English, Malayalam, Tamil and Hindi

TECHNICAL SKILLS

- Computer Knowledge
- Microsoft Office Suite
- Email Management
- Help Desk Or Technical Support
- Online Meeting Tools
- Social Media Management
- Other IT Skills

INTERESTS

- MOVIES
- TRAVEL
- GADGETS
- TECHNOLOGY NEWS

PERSONAL STRENGTHS

Communication Skills.
Flexibility and Adaptability.
Quick learner.
Stress tolerance.
Decision making skills.
Creativity.
Sales Planning
Prospecting skills.
Communication skills
Objection handling skills.
Closing skills.
Problem-solving skills
Negotiation Skills.
Analytical Skills.

DECLARATION

I hereby declare that all the details given above are true and correct to the best of my knowledge.