



# WAQAR MAHMOOD



## Career Objective

To work in an environment where appreciation and satisfaction furnishes my skills and progress of the corporate values my appreciation. The company's objective is my objective. Flexibility of adopting different environment uplifts me to take any new challenges.



## Professional Experience

01 - year

### Sales Representative | State Life Insurance Pvt Ltd

Responsibilities include;

- Generating leads.
- Meeting or exceeding sales goals.
- Negotiating all contracts with prospective clients.
- Helping determine pricing schedules for quotes, promotions, and negotiations.
- Preparing weekly and monthly reports.
- Giving sales presentations to a range of prospective clients.
- Coordinating sales efforts with marketing programs.
- Understanding and promoting company programs.

06 - months

### Internship (Cashier) | Habib Bank Limited



2018 - 2020

## Education

### B.COM | University of Lahore HEC

CGPA: 3.72

2015 - 2017

### F.A (Humanities) | Government College University Lahore

Percentage: 81%

2013 - 2015

### Matriculation | AIPS School Lahore

Percentage: 90%



2020 -

### Certificate Change Management | Beckers Professional Institution, New York, USA

2020 -

### Certificate Personal Financial Planning | Beckers Professional Institution, New York, USA

2020 -

### Certificate | Beckers Professional Institution, New York, USA

## Contact Me



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Gold Souk Deira  
,Dubai

## Other Info

### Personal Information

Father Name: Mahmood Ahmed  
Passport detail: DS0166882  
Date of Birth: 28-01-1999  
Gender: Male  
Religion: Islam  
Nationality: Pakistani  
Marital Status: Single

### Areas of Interests

Accounts And finance

### Strengths & Expertise

Basic Computer Skills  
Good Communication Skills  
Self Learner & Motivated  
Presentation Skills  
Team Work Abilities  
Languages: English, Urdu & Punjabi

### References

Will be furnished upon demand