

Kristel Ann Bombani

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Work Experience

BUSINESS DEVELOPER CUM SALES

Explore Engineering Management Consultancy DMCC

October 2019 to Present

proven track record of Explore Engineering Management Consultancy DMCC

achieving consistent high • Support deal structure and pricing with business value analysis; negotiate skills. prices for proactive bids and proposals

- Manage proposal response process, including detailed RFQ requirements, and inputs from various sources

Education

BS in MARKETING

UNIVERSITY OF THE ASSUMPTION company

2011 to 2015

Skills

SKILLS, Attending weekly sales meeting, Greeting each customer that comes into the store in a warm manner SELF-MOTIVATION, Processing cash & credit card transaction accurately & efficiently TIME MANAGEMENT, Following policies & procedures relating to cash and stock handling, Check inventory to ensure product is in stock ADAPTABILITY, Explain different customizable features COMPUTER LITERATE, Sell specific product and services to customers TEAMWORK COMMUNICATION