



SHAFIK BACKER

Sales Executive

An experienced sales executive who enjoys client interactions, working on a shop floor and selling to the public. Articulate with excellent negotiating skills and an ability to provide a highly personalized service to customers. Highly motivated sales professional seeking a sales executive position, where I can contribute my strong customer service and negotiation skills.

CONTACT

✉ shafikittanam7@gmail.com

☎

- +971502573996
- +971502315924

📍 Dubai

SKILLS

- Having a friendly & professional manner
- Able to commit at short notice to overtime during busy trading periods
- Aware of brand marketing, pricing and positioning
- A proactive and passionate attitude towards sales.
- Have the ability to listen to the customer's needs.
- Build and maintain relationships with clients and prospects
- Knowledge of cataloguing and inventory techniques.

EDUCATION BACKGROUND

- **B.COM.Finance-2010-2013**

University of Calicut, Kerala

- **Higher Secondary-2008-2010**

Board of Examination, Kerala, India

- **SSLC-2006**

Board of examination, Kerala, India

WORK EXPERIENCE

- **Sales Executive**

Misbha fruits and vegetable, Fujairah, UAE | 2016 - 2018

- **Client Service Clerk**

Dr. Fawzieakhalfan Medical Center, Abudhabi | 2015 - 2016

Working in a retail environment providing exceptional customer service and demonstrating product knowledge to maximize sales. Responsible for greeting customers with a smile and creating a friendly, welcoming atmosphere and providing them with detailed merchandise information and service

SOFTWARES KNOWN

- MS.Office
- MS.Excel
- MS.Power Point
- Tally ERP9

DUTIES & RESPONSIBILITIES

- Providing information to customers to help them select the best product.
- Take cash from customers and process transactions accurately & efficiently.
- Keeping up-to-date with all current promotions with in the store.
- Identifying customers who need assistance on the shop floor.
- Identifying the sales opportunities, trends & highlighting these to sales managers.
- Working as a part of team and assisting colleagues when necessary.
- Taking delivery of stock from suppliers or warehouse and storing appropriately.
- Greet customers and ascertain what each customer wants or needs, without being overbearing

PERSONAL DETAILS

- Passport Number : L1526501
- Date of Birth : 28-11-1991
- Marital status : Married
- Nationality : Indian
- Visa Status : Visit visa
- Visa Validity : 10-03-2022
- Languages Known : English, Hindi, Tamil, Malayalam

DECLARATION

I hereby declare that the particulars furnished above are true and correct to the best of my knowledge.

Date: 01.12.2021

Place: Dubai

SHAFIK BACKER