

# DORYNE KIKONYOGO

**Customer service, Sales, Front Office, Aviation and Realtor.**

## Career Profile

I am proactive sales and marketing executive who is self-driven, resulted oriented, self-motivated and passionately dedicated to work. I have developed communication skills to support and persuade clients by tailoring approaches to meet their different prospective needs.

My goal focus and interest is to offer outstanding customer satisfaction and to ensure sales growth.

## Professional Experience

### Tulip Homes Real Estate – Dubai

Leasing Consultant / Agent

Feb 2021 till date

- Generate client leads to buy, sell, and rent a property.
- Counsel clients on market conditions, prices, and mortgages.
- Develop a competitive market price by comparing properties.
- Create lists for real estate sale properties, with information location, features, square footage, etc.

### Apparel Group LLC – Dubai

Sales Executive / Cashier

2016 – 2020

### Liwa Trading Enterprises LLC – Dubai

Sales Executive

2014 – 2016

- Meeting with clients virtually or during sales visits.
- Demonstrating and presenting products.
- Establishing new business.
- Maintaining accurate records.
- Attending trade exhibitions, conferences and meetings.
- Reviewing sales performance.
- Negotiating contracts and packages.

### Sheraton Hotel – Kampala Uganda

Front Office Assistant

2008 – 2012

- Greeting and welcoming guests at the spa
- Responding to guests queries patiently and building them about the services available
- Handling mail correspondence
- Scheduling appointment of guest with a therapist
- Thanking guests after their treatments on their way back and invite them to come back

## Education

- Diploma in Hotel and Tourism Management - Uganda
- Certificate in Retail Customer Service - UAE
- Certificate in UACE and UEC Level - Uganda



## INFO

### ADDRESS

Al Barsha - Dubai

### PHONE

+971 56 5317726

### EMAIL

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### NATIONALITY

Ugandan

### VISA STATUS

Visit Visa

### DRIVING LICENSE

Nil

## SKILLS

- Excellent Customer Care Services
- Communication and Interpersonal skills
- Negotiating and Influencing skills
- Enthusiasm and good listening skills
- Time management

## LANGUAGES

ENGLISH, Arabic Basic

## HOBBIES

- Travelling
- Networking
- Socializing
- Reading Books

**Availability Immediately**

