

ROSHAN ZAMEER TAR

Sales Executive



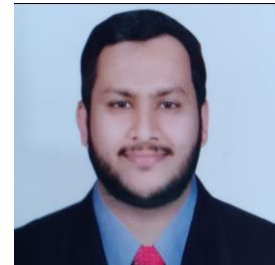
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Dubai, UAE



Career Objective

Seeking a **sales executive role in any industry** where my experience, and strong work ethic will be fully utilized towards helping support and achieve the objectives of the company while gaining experience and further career growth. Where extensive experience will be further developed and utilized and to prove my excellence in office and Business Administration while utilizing my knowledge and experience to achieve organizational and personal goal.



Career Snapshot

SALES EXECUTIVE

2019 – Present

Rainbow Flooring/Steel/Smart Marbles LLC

Bhatkal-India

SALES EXECUTIVE

2018 – 2019

Anfal Super Market

Bhatkal, INDIA



Educational Attainment

Tahfeezul quran

Jamia Islimic-Bhatkal

Secondary Alimiat Arabic & Islamic studies

Jamia Islimic-Bhatkal

Master degree in Arabic & Islamic studies

Darululoom Nadwathl Ulma-Lucknow



Personal Information

Nationality

Indian

Date of Birth

29th Nov 1994

Marital Status

Single

Languages

English, Arabic, Hindi, Urdu,
Kannada



Computer Skills

Microsoft Office



Personal Attributes

- General & Office Administration
- Records Management
- Priority Setting
- Multi-Tasking
- Accounting Department
- Sales Skills
- Marketing Management
- Quick Learner
- Enjoys Good Team Work
- Strong Work Ethic
- Flexibility/Adaptability
- Time Management



Employment History

SALES EXECUTIVE
2019 - Present

Rainbow Flooring/Steel/Smart Marbles LLC
Bhatkal-India

Job Responsibilities:

- Maintained detailed records of sales progress, inventories and marketing success to better align goals with company priorities.
- Researched sales opportunities and possible leads to exceed sales goals and increase profits.
- Maintained customer satisfaction with forward-thinking strategies focused on addressing customer needs and resolving concerns.
- Communicated with vendors regarding backorder availability, future inventory and special orders.
- Answered constant flow of customer calls with minimal wait times.

SALES EXECUTIVE
2018- 20219

Anfal Super Market
Bhatkal-India

Job Responsibilities:

- Assist the customers about company's Product availability.
- Guide the Customers about the company's policies.
- Set and achieve personal goals while supporting the goals of the team.
- Greet customers in a timely, professional & engaging manner.
- Provide honest and confident feedback to customers regarding products.
- Consistently seek new product knowledge to act as an expert for the customer.
- Ensure Cross sell/Up sell targets of team are met on regular basis.
- Preparing the stock requirement list, as per the requirement's and the best moving Products.
- Making bundles and offer on non-moving items.
- Work as a team player to ensure each customer receives the best service possible.
- Giving quotation to customers, as per the requirements of their company.
- Identifying the interest and understanding the customer needs and requirements.
- Taking customer feedback regarding the services in the store