



Sarfraz Hussain Channa Hussain Channa

Filed Sales Executive at Etisalat Telecom UAE

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Dubai, United Arab Emirates

Summary

To make positive contribution as part of dynamic and well reputed organization in a position where my management, decision making and communication skills will be appreciated and enhanced. Experienced Business Development Executive with a demonstrated history of working in the Branchless banking industry. Skilled in Customer Service, Sales & Marketing, Mobile Marketing, Direct Sales, and Operations, Telecom Marketing. Strong business development professional.

Skills

???????? ???? | Sales Operations | Face to Face Sales | Customer Service Management | Custom CRM | Business Development Programs | B2B Marketing Strategy | Alternative Financial Services

Experience

Nov 2020 - Present

Filed Sales Executive at Etisalat Telecom UAE

UKR General Trading LLC Business partner of Etisalat Telecommunications UAE, United Arab Emirates

My Job Responsibilities are

Sales & Marketing
Provide internet services door to door
Making Clients and grow Business
Report to Team Leader.

Feb 2019 - Dec 2019

Business Development Officer

Mobilink Jazz, Mirpur Mathelo, Pakistan

Mobilink jazz is the largest Telecom industry of Pakistan I'm working in Mobilink Franchise as Business development officer. I'm working as Team Leader we have five team members. My job Responsibilities are

New Sim Sale (Prepaid & Postpaid) Target
Data sim sale (Evo Wingle, Clouds) Target
MNP Target
JazzCash Target
JazzCash Customer account Opening Target

Jun 2018 - Feb 2019

Sales & Distribution Supervisor

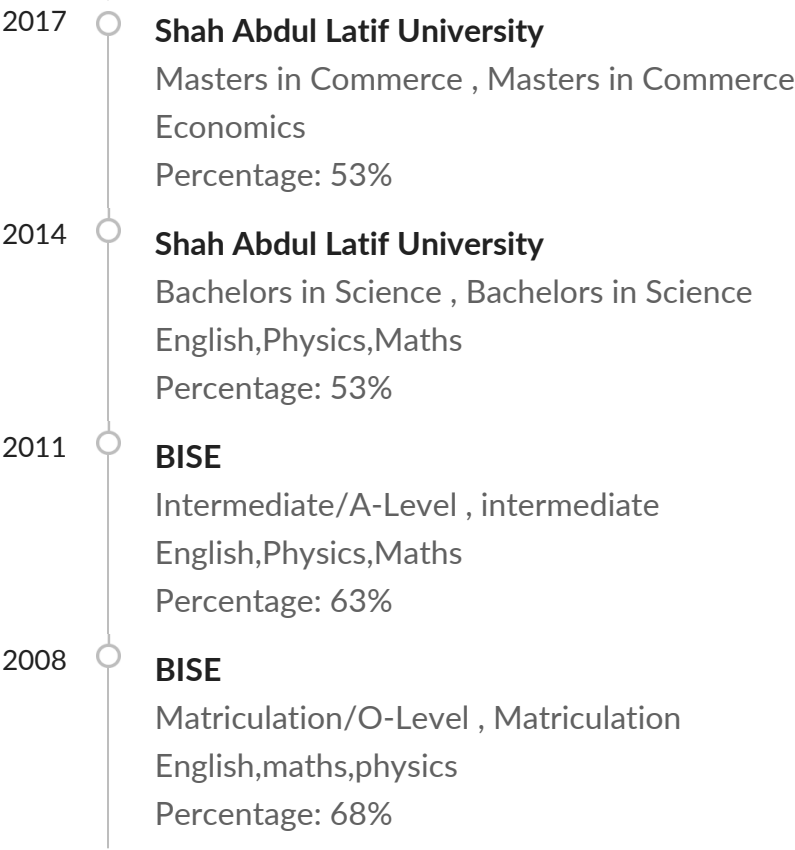
Habib Bank Limited (Konnect Financial Service), Mirpur Mathelo, Pakistan

Konnect by Hbl is a Financial Service introduced Habib Bank Limited. I'm working as Sales & Distribution Supervisor I have 3 members in my Team. My job Responsibilities are

Achieve Target Send Remittance
Utility Bill Payment Target
Make New Shop as company Client's
Customer account opening

Mar 2017 - May 2018	<p>Daily Visit to our clients with team member Introduce new product Lunched by Company</p> <p>Business Development Executive JS BANK, Ghotki, Pakistan</p> <p>J.Cash is a Financial Service introduced by JS Bank Limited My job Responsibilities are</p> <p>Achieve Target Send Remittance Utility Bill Payment Target Make New Shop as company Client's Customer account opening Daily Visit to our clients with team member Introduce new product Lunched by Company</p>
Jan 2015 - Mar 2016	<p>Business Development officer at Ubl omni united bank, Mirpur Mathelo, Pakistan</p> <p>UBL Omni is a Financial service introduced by United Bank Limited My job Responsibilities are</p> <p>Achieve Target Send Remittance Utility Bill Payment Target Make New Shop as company Client's Customer account opening Daily Visit to our clients Introduce new product Lunched by Company</p>
Jan 2014 - Nov 2014	<p>Customer Care Representative Mobilink Franchise, Mirpur Mathelo, Pakistan</p> <p>Job Responsibilities are</p> <p>Change of Sim Mnp Prepaid to Postpaid and Postpaid to Prepaid conversion Guide customers about Packge Plans Note complaints and solve queries Mobile account Registration</p>
Jul 2011 - May 2013	<p>Jazz Service Point Representative Mobilink GSM (PMCL), Ghotki, Pakistan</p> <p>Job Responsibilities are</p> <p>New Sim Sale Jazzload & Scratch Cards Sale Mnp Change of Sim Guide Customers about Packages</p>

Education



Languages

Sindhi Expert	English Expert	Urdu Expert	Saraiki Intermediate
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