

SHAHID IQBAL

Email Address: shahidsaifsaami@yahoo.com / shahidirshadkhan@hotmail.com
Mobile: +971 56 6027202 / +97156 9373712



➤ CAREER OBJECTIVES

In pursuit of my instinct passion, expertise and experience in the diverse fields, I have always been statistically aiming to reach to the pinnacle of these realms. Desirous to excel, I am looking forward to a challenging and senior position in a reputable organization committed to impart excellence and utilize my skills to the maximum. I am looking forward for a challenging and rewarding role where I can apply my skills that I have acquired during my career.

➤ EXPERIENCE

Property Consultant: (June 2020 - June 2021) Peace Home Real Estate.

Handling the following responsibilities:

- Generate client leads to buy, sell, and rent a property.
- Achieve sales target set by company.
- Provide excellent customer service.
- Attend property viewing with prospective buyers and tenants.
- Actively promote the company services.
- Lease and sale property
- Maintain regular contact with developers, landlords, investors, tenants and owner to find new opportunities and assess existing ones.
- Counsel clients on market conditions, prices, and mortgages.
- Develop a competitive market price by comparing properties.
- Create lists for real estate sale properties, with information location, features, square footage, etc.
- Show properties to potential buyers and renters.
- Present purchase offers to sellers.
- Facilitate negotiations between buyers and sellers.
- Review purchase contracts to ensure terms are met.
- Promote properties with ads, listings, and open houses.

Cabin Crew: (March 2009 - 3rd April 2020) Air Arabia Sharjah.

Handling the following responsibilities:

AirArabia
العربية للطيران

- Attending a pre-flight briefing, during which air cabin crew are assigned their working positions for the upcoming flight. Crew are also informed of flight details, the schedule and if there are passengers with any special requirements, such as diabetic passengers, passengers in wheelchairs or the number of infants on board;
- carrying out pre-flight duties, including checking the safety equipment, ensuring the aircraft is clean and tidy, ensuring that information in the seat pockets is up to date and that all meals and stock are on board;
- welcoming passengers on board and directing them to their seats;
- informing passengers of the aircraft safety procedures and ensuring that all hand luggage is securely stored away;
- checking all passenger seat belts and galleys are secure prior to take-off;
- making announcements on behalf of the pilot and answering passenger questions during the flight;
- serving meals and refreshments to passengers;

- selling duty-free goods and advising passengers of any allowance restrictions in force at their destination;
- reassuring passengers and ensuring that they follow safety procedures correctly in emergency situations;
- giving first aid to passengers where necessary;
- Ensuring passengers disembark safely at the end of a flight and checking that there is no luggage left in the overhead lockers.

Office Assistant: (March 2006 till February 2009) Burj Al Arab Hotel Dubai.

Handling the following responsibilities:



- Filling documents as per the requirement of the office managers or updating files and registers related to attendance and work of the staff.
- Data entry and loading other necessary information into the software programs.
- Making copies of the documents, as assigned by the office managers and also according to the needs of the office.
- Answering and receiving phone calls.
- Sending faxes in matters related to the office jobs and related works.
- Monitoring the order supplies related to the office.
- Distributing the incoming mails to the respective staff.
- Maintaining and organizing the paper and electronic documents. Storing them properly for future reference.
- Keeping the list of employee communication and contacts updated.
- Assisting the concerned authorities in matters related to preparation of annual reports, files, weekly reports and annual magazines.
- Making all reports daily, weekly and monthly. Maintaining all files.
- Maintaining the up-to-date list of press and contact lists.

➤ **EXECUTIVE PROFILE**

- Highly motivated versatile professional with a proven track record of success.
- Excellent communication, interpersonal negotiation skills facilitate interaction with clients of
- Diverse cultures, professions & socio-economic levels.
- Quick learner, cooperative, coordinating attributes with pleasing personality.
- Excellent customer service skills handled elite clientèle with great satisfaction
- Held in awe and received acclaim and appreciation throughout the career from management & clients. Liaise with all departments & levels of staff effectively.

➤ **EDUCATION**

- 2004, Master of Business Administration from Institute of Management Studies, University of Peshawar, Pakistan.
- 2001, Bachelor of Commerce from Muslim College of Commerce and Management, Peshawar, Pakistan.
- 1999, Diploma in Commerce from Muslim College of Commerce and Management, Peshawar, Pakistan.
- 1997, S.S.C.E, Government High School Nowshera Pakistan.

➤ **TRAINING AND INTERNSHIP**

- Two Months Intern-ship Experience in PIA Pakistan International Airline.
- Two months Intern-ship Experience in Coca-Cola Company Pvt Ltd (Pakistan)
- Successfully completed Cross Training in Restaurant Reservation Department in Burj Al Arab Hotel.

➤ **SKILLS**

- Extensive experience in the Hospitality industry has inculcated unique and sound customer service and hospitality ethics and skills
- Open eyes for customers need and problem solving skill
- Trained and rich practised skills in a number of Hotel and tourism skills

➤ **SUBJECTS OF SPECIALTY**

- Financial accounting
- Cost accounting
- Human Resource Management
- Business Communication
- International Marketing

➤ **LANGUAGES**

- English (Proficient)
- Hindi (Speak fluently)
- Urdu (National)
- Pushto (Native)

➤ **HOBBIES**

- Music
- Travelling
- Computers
- Athletic
- Reading books

➤ **PERSONAL INFORMATION**

- *Father's Name* : *Irshad Ullah Khan*
- D.O.B : 04th November 1981
- Marital Status : Married
- Religion : Islam
- Nationality : Pakistani
- UAE Driving License : Valid
- Visa Status : Visit Visa (20th July 2021)

References available on request