



Raja K. Andisamy

Driving strategic Oracle ERP transformations with over 30 years of expertise in delivering impactful business solutions.

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KEY DIFFERENTIATORS

Oracle ERP Expertise for Global Clients:

- Extensive expertise in Oracle Applications environments, including versions R12, 11.5.10.2, 11.0.3, and 10.7, with comprehensive functional and technical knowledge across various modules such as General Ledger, Accounts Receivable, Accounts Payable, Purchasing, Inventory, Order Management, Core HRMS, SSHR, Payroll, iRecruitment, and OLM.
- Delivered comprehensive ERP solutions across Finance, Supply Chain Management (SCM), and Human Capital Management (HCM) for clients in the US, UK, Japan, UAE, and Saudi Arabia.
- Seamlessly integrated Oracle ERP modules to drive enhanced operational efficiency, with a focus on Finance, SCM, and HCM.

Project & Program Management:

- Led **multi-million dollar Oracle ERP projects**, ensuring delivery within **budget** and **schedule**, maintaining a **100% track record** of meeting **Service Level Agreements (SLAs)**.
- Managed **cross-functional teams** across **onsite** and **offshore locations**, effectively coordinating efforts and aligning with business requirements.
- Implemented risk mitigation strategies to keep projects on track and reduce potential delays.
- Spearheaded Oracle ERP transformation projects that streamlined **inventory management, financial reporting, and VAT compliance** for global clients.

Leadership in Business Process Reengineering:

- Directed **HCM suite implementations** for **Etisalat Group**, enhancing HR and payroll operations from design through post-production support.
- Reengineered **financial**

PROFESSIONAL SUMMARY

Seasoned **Oracle Project and Program Manager** with over three decades of experience leading Oracle ERP implementations, IT transformations, and managing end-to-end **Oracle environments** (R12, 11.0.3, 11.5.10.2). Extensive leadership as **ERP Delivery Head** and Associate Director, overseeing large-scale ERP projects across multiple global regions. Expertise spans key *Oracle modules including General Ledger, Accounts Receivables, Payables, Purchasing, Inventory, Order Management, Core HRMS, SSHR, Payroll, iRecruitment, and OLM*. Proficient in driving **solution design, development, integration, and testing**. Adept at managing onsite/offshore teams, optimizing business processes, and aligning technical solutions with business objectives to deliver projects on time and within budget. Skilled in risk management, compliance, and **stakeholder engagement**, ensuring smooth project execution and client satisfaction. Certified in **Oracle Financials Implementation**, with a strong track record in **presales, technical proposals, and team development** across **Finance, HCM, and SCM** domains.

SIGNATURE STRENGTHS

- Project Leadership
- Change Management
- Business Process Re-Engineering
- Process Optimization
- Compliance Assurance
- Performance Monitoring
- Client Engagement
- Strategic Leadership
- Risk Mitigation
- Very Strong Functional /Technical Solution Design
- Budget Management
- Vendor Management
- Stakeholder Communication

WORK HISTORY

March 2022 - Current

IT Project Manager, Budget Rent a Car, Jeddah, Saudi Arabia

Led IT transformation initiatives for a critical business vertical, driving ERP and Oracle Application deployments to optimize operations and efficiency across the organization.

- Spearheaded the full-spectrum **ERP transformation** by analyzing business requirements and aligning **Oracle Applications** solutions with organizational goals, resulting in improved operational efficiency.
- Managed **offshore cross-functional teams** for the implementation of the **Ramco ERP Solution**, ensuring strategic alignment and delivering high-impact outcomes through robust project frameworks.
- Developed detailed **project architectures** to ensure seamless integration and functionality, improving **stakeholder communication** and user adoption.
- Introduced and maintained **budget controls** and resource allocation, effectively mitigating risks and ensuring project delivery within set timelines.
- Created comprehensive **performance monitoring systems** using KPIs, providing management with clear insights into project progression and enabling better decision-making.
- Led change management initiatives, easing transitions and enhancing the adoption of new systems through proactive stakeholder engagement and tailored support.

February 2015 - March 2022

Associate Director (Enterprise Projects), Unitrans Infotech Pvt. Ltd., Bangalore, India

Oversaw the strategic planning and execution of enterprise-wide IT projects, ensuring alignment with business goals and leading diverse teams toward achieving project success.

- Led complex **IT transformation projects**, from strategic formulation to system integration, significantly improving business processes and delivering cost-effective solutions.
- Orchestrated successful **Oracle ERP implementations**, including the reengineering of financial processes (GL to AR, GL to AP) and **inventory management**, improving process

processes, improving **General Ledger** to **Accounts Receivable** workflows and enabling **VAT compliance** for clients like **Michelin India**.

- Improved business efficiencies through Oracle ERP-driven process reengineering, generating **cost savings** and improving overall system performance.

Stakeholder & Client Engagement:

- Worked closely with **C-level executives** and business stakeholders to ensure Oracle ERP solutions aligned with **strategic business goals**.
- Managed Oracle ERP vendor relationships, evaluating **RFPs**, overseeing contracts, and ensuring quality compliance during the **solution delivery** process.
- Led **change management** initiatives, guiding organizations through ERP transitions with minimal business disruption and strong user adoption.

TECHNICAL ACUMEN

- Oracle ERP & Applications:** Expertise in Oracle ERP versions R12, 11.5.10.2, 11.0.3, and 10.7. Proficient in various Oracle Applications modules, including General Ledger (GL), Accounts Receivable (AR), Accounts Payable (AP), Purchasing, Inventory, Order Management, Core HRMS, SSHR, Payroll, iRecruitment, OLM, Oracle Time and Labor, and Oracle Fusion Financials.
- Programming & Database Skills:** SQL, PL/SQL, Oracle RDBMS Versions: 7. x, 8.x, 8i, 10g.
- Development & Tools:** Oracle Developer Suite: Forms, Reports, 6iDS, Oracle Tools: SQLPlus, SQLLoader, TOAD, PLSQL Developer.
- ERP Solution Design & Integration:** ERP Solution Design, Integration, Customization, Data Migration.

EDUCATION

Bachelor of Engineering, Electrical and Electronics Engineering
Regional Engineering College, Trichy, India

accuracy and reporting for clients.

- Led the successful implementation of Saudi VAT using the Oracle E-Business Tax Engine for Budget Rent a Car and Samara Rent a Car.
- Designed and implemented a comprehensive HCM suite for multiple clients, streamlining HR operations from initial requirements gathering through to post-production support. Developed custom Fast Formulas for Payroll implementation.
- Managed compliance projects, for major clients such as **Michelin India Tyres Pvt Ltd**, ensuring precise alignment with regulatory standards. Conducted in-depth analysis of tax-related transactions, identified discrepancies, and prepared comprehensive tax reports to ensure accuracy and compliance.
- Delivered projects on time and met stringent SLAs, consistently achieving client satisfaction and long-term operational improvements.

November 2009 - February 2015

Associate Director, Etisalat Software Solutions Pvt. Ltd., Bangalore, India

Led Oracle ERP projects for multiple verticals, overseeing complete project lifecycles from requirement gathering to post-production support, ensuring business objectives were met.

- Directed the **Oracle EBS implementation** for the Etisalat Group, driving efficiency across finance, warehousing, and payroll systems.
- Managed high-priority projects, including the development of **Talent Management Systems** and the integration of **Oracle Time and Labor**, enhancing organizational capabilities.
- Delivered a major **Oracle Warehousing Management** solution for Etisalat Telecom, increasing the efficiency of inventory management.
- Supervised post-go-live support and user training, ensuring seamless operations and long-term system adoption.
- Re-implemented **iRecruitment** and **Learning Management** for Etisalat Telecom.
- Designed and implemented the Succession Planning Management solution for Etisalat Group's Talent Pool Management.

January 2008 - November 2009

Assistant General Manager (Business Applications), Jsoft Solutions Ltd., Bangalore

- Led Oracle technology projects for clients such as **JSW Steel Group** and **JSW Salem Works**, driving business application enhancements and optimizing operations through Oracle ERP solutions.

October 2007 - January 2008

Project Manager, HCL Technologies, Chennai

- Managed Oracle Applications environments, coordinating across global teams to deliver critical system support and resolve high-priority issues for clients in the USA.

May 2002 - September 2007

Project Manager, Wipro Technologies Ltd., Bangalore

- Handled Oracle ERP projects, coordinating onsite and offshore teams and delivering technical solutions for clients such as **State Street Corporation**, **First Marblehead Corporation**, and **Sony Electronics**.

May 2001 - April 2002

Consultant, Mascot Systems Ltd., Chennai

December 1999 - April 2001

Consultant, Abcom Consulting, USA

July 1993 - November 1999

Consultant, Prosper Informatics Pvt. Ltd., Chennai

CERTIFICATIONS & TRAINING

- Oracle Financials Implementation** (Certified by Oracle Corporation)
- Oracle Fusion Financials Training**
- Power Consulting Training** (Wipro Technologies Ltd.)