

RAVI K

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CAREER OBJECTIVE

To secure a challenging and responsible job in a creative environment where I can effectively apply my skills and acquired knowledge to offer the growth of the organization and myself.

ACADEMIC CREDENTIALS

Course	Institute	Board/University	Year of Passing	Percentage
MBA Marketing	REVA University	REVA University	2020	6.5
B.com	Vikram Degree College	Bangalore University	2018	71.59%
10+2	Vikram pu College	Pre University Education Board Bangalore	2015	78.08%
10	VSR School	KSEEB Bangalore	2013	59.28%

PROFESSIONAL EXPERIENCE

EXTRAMARKS EDUCATION INDIA PVT LTD

I worked as a business develop executive (B.D.E) at EXTRAMARKS, Bangalore
Form the date of January 2020 to July 2020.

Role and Responsibility:

Cold calling, fixing appointment, conduction, convert into sales, achieving weekly and monthly target and maintaining customer relationship.

KOTAK MAHINDRA BANK LIMITED

I worked as a RELATIOSHIP OFFICER (RO) at Kotak Mahindra Bank Bangalore Form the date of August 2020 to December 2020.

Role and Responsibility:

Cold calling, solve the customer's queries, Upselling and cross sell bank products (like SA, CA, LI, GI, DEMAT ACCOUNT, BL, PL, HL etc.) achieving monthly and quarterly target and maintaining customer relationship.

INTERNSHIP

Pai International Electronics ltd.

It was very wonderful time that I spent there. My mentor and workers were very helpful. I learnt very useful processes practically. I learnt how to convince the customer and how to maintain relationship with customers and how to close the deal. I learned How to work and cooperate with fellow employees.

CO-CURRICULAR & EXTRA CURRICULAR ACTIVITIES

- Participated in Jaagruthi.
- Organized college events at graduation level, 2016.

STRENGTHS

- Positive thinking and Confident.
- Interested in learning new things.
- Smile

HOBBIES & INTERESTS

- Playing Volley Ball
- Listening Music &
- Watching Movies.

LANGUAGES

- English
- Kannada
- Telugu
- Hindi

PERSONAL DETAILS

Father's Name	Krishnappa
Date of Birth	10 th June,1997
Gender	Male
Nationality	Indian
Languages Known	English, Kannada, Hindi & Telugu
Permanent Address	Yandaguttapalli (v) Royalpad (p) Srinivaspur(t) kolar (d) Karnataka (s) 563134

Place: Bangalore

Date:

Ravi K

Signature

