

# CURRICULUM VITAE

Name:. Onuoha Esther ijeoma  
Mob:. +971557974039  
Email :. nneiyeoma25@gmail.com  
DOB. : 12/04/1990



## APPLICATIONS: SALES

### OBJECTIVE

A dynamic, smart and interactive young lady with a sound professional background seeking for placement in any collaborative and challenging company or establishment where I will be able to display my professional competences, capabilities, skills, education and experience with the objective to improve my career and support the organization to achieve its goals

### Personal Details

Nationality : Nigeria  
Gender : Female  
Marital status : Single  
Languages known : English  
Passport No : A10562910

### SKILLS

- ✓ Ability to Work Under Pressure.
- ✓ Decision Making.
- ✓ Time Management.
- ✓ Self-motivation.
- ✓ Conflict Resolution.
- ✓ Leadership.
- ✓ Communication

### EXPERIENCE

- ❖ Worked as a sales rep Adna Ali commence Sharjah free zone aug- Dec 2019 per time
- ❖ Worked at Diamond bank plc (sales rep. Credit card)2017-2019
- ❖ Worked at Sales executive first bank plc( sales rep). 2016-2017
- ❖ Worked in DESWOOD Nig plc sales (garphic designer)2014-2016

## Highlights of Qualifications:

- Excellent skills in customer service activities
- Excellent skills in sales
- Ability to work within a multi-cultural and complicated pressured environment.
- Capable of meeting given task requirements and working under pressure.
- Proven track record of hard work, commitment, confidence and efficiency.
- Strong leadership skills and outspokenness, having good command in English
- Making product presentation, approaching potential customers and answering their questions
- Ability in assisting customers with some technical sales.

## DUTIES AND RESPONSIBILITIES:

- ★ Generating leads.
- ★ Meeting or exceeding sales goals.
- ★ Negotiating all contracts with prospective clients.
- ★ Helping determine pricing schedules for quotes, promotions, and negotiations
- ★ Preparing weekly and monthly reports.
- ★ Giving sales presentations to a range of prospective clients
- ★ Assistant customers by explaining our products well for a better choice

### EDUCATION

- ❖ Diploma in Hospitality Management
- ❖ High School
- ❖ Higher National diploma in electrical engineering
- ❖ HSE certified

### STRENGTH

- ✓ **Positive** attitude
- ✓ Intellectual
- ✓ Smart worker
- ✓ Ability to accept challenges and a quick learner

#### REFERENCE

Emmanuel Ewere

*FloorwoodSale representative UAE*

*+971528973748*

**ONUOHA ESTHER IJEOMA**