



M.SOUNDARYA KUMAR

Inventory Management / Planning / Retail Merchandise Planning / Stocks – Pricing Management

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Targeting assignments in Retail – Inventory Planner & Controller with an organization of repute

Core Competencies



Inventory Management.

Stocks & Pricing Management.

Superior planning, decision making and strategizing.

Inventory Analysis / Budgeting/Sales Forecasting/Pricing Plans.

Warehouse InBound / OutBound Operations.

IT level1 Application Support for End User.

Team Management / Leadership Liaison & Coordination.

Soft Skill

Communicator

Collaborator

Leader

Motivator

Analytical

Team Builder

Career Timeline Academic Details

- Akken Technologies – Dec'2009 To Jul'2011
- Landmark Group – 19-Feb'2012 To 15-Jun'2020
- The Blue Group – 17-Jun'2020 To Till Date

- Bachelor of Arts (English) from Andhra University.
- Proficient Skills in MS Office.
- Having Knowledge Retail Applications (RMS/WMS/POS/SIM/Retail Pro/Navision/Epicor/Enterprise Reporting).
- Certified in Diploma In Computer Application.

Executive Profile

- Daily / Weekly / Monthly Flashing MIS Reports (DSR/Stock Covers/Sell Thru/Good Seller/Slow Seller/Non moving/Top 100 by Brands.
- Ageing Analysis & Plan of actions to clear ageing liquidation.
- Consolidation Stock review for Top Performance Stores where Warehouse not having sufficient Inventory.
- Broken Size analysis by Season & Brand.
- Monitoring New GRV allocations gaps and taking immediate action to launch the stocks.
- Daily Monitoring for Top100 Items Stocks Availability & highlight to fill the zero stocks gaps on time.
- Main Focus on Top10 Stores/Top 15 brands - Stocks availability.
- Continuous gaps highlight in replenishment/allocation/buying/selling.
- Analysis on Over Stocks movement to stores to avoid shrinkage & space concerns.
- Focus on Stock replenishment Gaps.
- Margin Analysis / Event Analysis and Comparisons / Stocks Sell thru.
- Price Point Analysis at Store Level, Average Stock price per store.
- Focus on Negative Inventory lines & follow up with store team to clear.
- Store Visits weekly three times – main focus on Negative Inventory lines / surprise physical count on selected products.
- Pending ASN follow up with store team to close without any delay.

- ▶ Internal Transfer Verifications issues “Shipped Vs Received” (Store To Store & Warehouse To Store & Store To Warehouse) and coordinating with Store Teams to take final physical confirmation.
- ▶ Perform Inventory adjustments (quantity and price variance analysis).
- ▶ Enforced root cause problem solving and corrective action process.
- ▶ Monitoring SED (Shortage/Excess/Damage) within the companies assuring that properly records and disposed of inventory promptly.
- ▶ Planning Stock Take schedules for warehouse / Stores (Mid Year / Year End).
- ▶ Review documentation and monitor product codes to search for discrepancies , troubleshoot quantity discrepancies between stock and records.
- ▶ Item Master validation / reclassification.

Previous Experience

❖ Retail Planner at Landmark Group From Jan-2015 To 15-Jun-2020

- ▶ Dedicated professional (Jan-2015 to 15-Jun-2020), offering 6 years of experience in management of inventory Planner i.e. end-to-end management at “Warehouse & Store” level.
- ▶ Daily Flashing reports “DSR / Subclass Analysis/ Negative Inventory / Stocks / to Stores for more deep dive.
- ▶ Providing info Margin analysis / Event Comparison sales / Stocks with Sell thru to respective manager on Daily Basis.
- ▶ Review on New GRN shipments / Costing Sheet Preparation / Price changes / Launching Newness stocks allocations as per the guidelines.
- ▶ Daily refreshing “Stocks Auto Replenishment” through MINMAX system as per Store Shelf Capacity without any delay.
- ▶ Co-ordinating with Store teams for Consolidations Stocks for TOP performance stores from Bottom Stores.
- ▶ Monitoring stock ageing level on weekly & monthly basis and take the corrective action to achieve the agreed Ageing % at the end of the FY.
- ▶ Planning Event Wise Promotions , Discount Proposals will send to respective manager for approval and same will upload into Systems.
- ▶ Every Month End Damages write off from systems after physically verification and with respective managers approvals.
- ▶ Planning Stock Takes Schedules (Mid Year / Year End) / Every Month Department level stock takes to arrest high shrinkage sku’s.
- ▶ Event Pre Launches – As per the guidelines will happen on time at Stores.
- ▶ Budget Plan – Dept , Store , Day wise Budget planning for New Financial Year with agreed Value & Growth.
- ▶ Staff Incentive Schemes on Monthly Basis , After considering approvals from Respective Manager / Finance.
- ▶ Daily Store Teams Coordinating - Product Prices / Customer Orders / Slow moving inventory / Promotion Prices communications / New Launches / Event Plans Etc..
- ▶ Weekly Twice Store Visits – Monitoring Stocks level at stores and taking feed back of Stocks (Fast Moving / Slow Moving).
- ▶ Preparing Monthly Plan Of Actions for Top performance Stores / Territory Performance to respective managers.

Warehouse InBound & OutBound Operational Involvement

- ▶ Distribution & Picking Plan for daily stock orders to respective concept stores and assign the manpower as per desired job.
- ▶ Main focus on daily replenishments order Manual / Auto and maintain Fill Rate above 99%.
- ▶ Creating Appointment Schedules for New shipments and receiving within 1-3 Days and same time dispatching pre allocation orders through Cross dock system process.

- ▶ Daily Tracking of Import In transit goods and following pre-allocation orders to dispatch for stores as per business guidelines.
- ▶ Performing VAC activities for New shipments Items as per business requirement.
- ▶ Reconcile store returns with store return documents and make necessary adjustments.
- ▶ Schedule and conduct physical inventory recounts and or cycle counts as necessary.
- ▶ Bin consolidation for all concepts with the concern concept supervisor & reduced the aging stocks in WH.
- ▶ Performing adjustments for Import supplier excess & shortage adjustments with respective approval policy.
- ▶ Planning New appointments for Local Vendors weekly twice and dispatching same time for stores.
- ▶ Having knowledge of Planning, Inventory Management, Location Management & Space utilization in a warehouse.
- ▶ Analyzing business and logistic processes and identify areas for process improvement and cost savings.

❖ IT Coordinator at Landmark Group From 19-Feb-2012 To 31-Dec-2014

- ▶ Spearheading entire gamut of operations related to management of daily operations through Service level Agreement, gathering insight and discussing with end user
- ▶ Preparing MIS report including new reports queries building & modification and data mismatch issues from frontend
- ▶ Identifying and addressing:
 - Data Interface issues in multiple Modules (RMS,WMS,SIM, GDMS &POS) coordinating with RIB support team
 - Business Inventory Mismatch issues at warehouse & store level; escalating them to level3 Support Team through conference calls.
- ▶ Maintaining data related to prices of products (Sale Offers / Promotions) through using application "RPM and RMS" Applications.
- ▶ Administering Delivery Management system issues i.e. Global Delivery Management, Customer Relationship Management, Pinpoint , Proof of Delivery and Route Planner
- ▶ Providing charge for:
 - Reporting Tools like Enterprise reporting – OBIEE 11g; warehouse & store BIP reports
- ▶ Acknowledging help desk (Level-1) support 24 / 7
- ▶ Planning and performing level-1 analysis issues from frontend and acknowledging major issues; escalating them to Level-2 & Level-3 Support Team
- ▶ Informing end users about application downtime through messages
- ▶ Designing and implementing inventory norms & updating the same on a regular basis & minimize stock out
- ▶ Allocating/ transferring material, conducting routine inspection to ensure reconciliation of physical stock at the warehouse
- ▶ Maintaining high level of customer service by implementing programs like just in time, centralized distribution and delivery and timely settlement

❖ MIS Coordinator at Akken Technologies Pvt Ltd. Dec'09 – Jul'11

Personal Details:

Date Of Birth:	29th March 1987
Nationality:	Indian
Languages Known:	English, Hindi, Telugu
Marital Status:	Single
Visa Status:	Work Visa (Transferrable)
Driving License:	Yes
Address:	Al Sadd , Doha , Qatar