

SHAIK ALEEMUDIN

SALES EXECUTIVE (RELATIONSHIP MANAGER)



CONTACT

✉ aleemudin11@gmail.com

☎ +91 7904845693

📍 Chennai, Tamil Nadu, India

PROFILE

Hello, I'm Shaik Aleemudin! I would like to apply to your job offer. I have various experiences in this field and also appreciate helping people. I'm a very communicative and dynamic person.

PROFESSIONAL SKILLS

SALES EXECUTIVE – [TRADEPLUS ONLINE]

INDIA / MAY 2019 – MARCH 2021

• Team Handling • Lead Processing • KYC Processes CVL Kra & NDML kra • Account Activation • Demo About Trading Terminal • Inbound & Outbound Call handling • Training • Lead Generation Using SMS Campaigns • Blog writing In Quora • Campaign Creating & generating • Assigning Traits To Service Provider • Call Quality checking • Conducting Meetings • Sales Techniques • Mentoring

RESPONSIBILITIES

• Manage the Team of Relationship Executives to ensure KPI's are Met in all Categories • Liaise with LPT on Daily Basis to Ensure account opening and Activation. • Build Relationship with clients to open account and ensure the activation of clients • Help in account conversion by Relationship Executive Team • Build Relationship with Sales Manager/ Vice President and every department in Branches • Train Relationship Executives Regularly and set up Training sessions to develop their KPI • Be the single point in any escalation relation to support, service and Tech issues

WORK EXPERIENCE

Navia Markets Ltd (Tradeplus Online)- Chennai

Designation: Sales Executive (Relationship Manager)

Duration: MAY 2019 TO MARCH 2020

EDUCATION

Bachelor's degree in Computer Application at New College

High School at Gill Adarsh matriculation higher secondary school , Chennai

LANGUAGES

Urdu Mother tongue
English(reading\speaking\writing)
Tamil(reading\speaking\writing)
Hindi(reading\speaking\writing)
Arabic(reading\writing)

PERSONAL DETAILS

FatherName : Mr. S.H.Niyamathullah
MotherName : Mrs. N.Zackiya Begum
Gender : Male
D.O.B : 11-11-1998
Nationality : Indian
Marital Status : Single

EMPLOYMENT CERTIFICATIONS

Numerous wow certificates 3 to be precise.
Numerous star performance certificate 1 to be precise.