

EBIN ALIAS

Thiruvaniyoor

9746466941

ebinalias9@gmail.com

Highly-ethical, qualified Non-Profit Professional armed with extensive experienced eveloping and executing strategic plans to lead organizations business development, financial growth, and long-term sustainability. Superb ability to succeed in challenging, high-pressure, deadline-driven environments.



WORKEXPERIENCE

Sales Executive

01/2019 to Present

Cinesoft Pvt Ltd

Ernakulam

- Project management of OTT Platform & Intranet fibre TV
- BRD (Business Requirement Document) Preparation for Web sites and Applications.
- Account management of the Clients.
- Sales organised for Intranet fiber TV business, CDN services and OTT Platform.
- Explain products or services and prices and demonstrate use of products.
- Contact customers to persuade them to purchase merchandise or services.
- Organised exhibition stall for marketing purpose in various places.

Marketing

Associate

06/2017 to 12/2018

Gofud Restaurants Pvt Ltd

Ernakulam

- Tracked meetings with Restaurants, updated status of new business and managed ongoing relationships.
- Provided support and created presentations for prospects meetings and finals presentations
- Created weekly sales reports, disseminated monthly performance evaluations, and reported to the company.
- Developed and maintained relationships with prospective and existing clients.
- Responsible for maintaining company's products, marketing programs, promotions and media plans.
- Demonstrated the ability to guide customers from the beginning to the end of their sales journey.



SKILLS

Project Management

Sales and Marketing

Product description

Accounting

MS office

Adaptive



EDUCATION

Sree Narayana Gurukulam College of Engineering, Kadayirippu, Ernakulam, kerala

Bachelor's

Electronics and Communications

Ernakulam

2013 to 2017