



A well-groomed individual with skills of Seles & Marketing, public relations, phone handling, and customer services is on search for value addition and to get the opportunity to learn and contribute in company's success.

Skills

- Brand Ambassador
- Communication Skills
- Customer Relationship Management
- Marketing
- Sales

Education

- Punjab board
- High School Diploma, Any | Rawalpindi
- October 2012

Functional Areas

- Sales & Business Development
- Accounts, Finance & Financial Services

Professional Experience | 1 Year

Sales Officer / Sales Executive
HADAF AL KHALEEJ | abu dhabi, United Arab Emir... Oct 2019 - Present

- Proven experience as telesales representative or other sales/customer service role
- Proven track record of successfully meeting sales quota preferably over the phone
- learn about products and services and describe/explain them to prospects
- Cool-tempered and able to handle rejection
- Outstanding negotiation skills with the ability to resolve issues and address complaints
- Meeting monthly and quarterly sales goals in accordance with goals
- Creating and updating activity reports

Sales Executive / Telesales / TSR / CSR
credit link group | Abu dhabi, United Arab Emirates Sep 2018 - Oct 2019

- Proven experience as telesales representative or other sales/customer service role
- Proven track record of successfully meeting sales quota preferably over the phone
- Good knowledge of relevant computer programs (e.g. CRM / Zooiper software) and telephone systems
- learn about products and services and describe/explain them to prospects
- Cool-tempered and able to handle rejection
- Outstanding negotiation skills with the ability to resolve issues and address complaints
- Meeting monthly and quarterly sales goals in accordance with goals
- Creating and updating activity reports

Brand Ambassador / CSR
Shan Foods (Pvt.) Limited | Islamabad, Pakistan Apr 2017 - May 2018

Position Description
The regular tasks of a brand ambassador involve providing information about the brand, product or service, generating sales opportunities and working to build customer preference for the brand.

Essential Duties and Responsibilities of a Brand Ambassador

- Promotes brand names, products and services.
- Represents the company in a positive way.
- Builds line sales volumes.
- Interacts with customers and sales prospects.
- Works with other team members.
- Works with business partners.
- Communicates with the media.
- Performs other marketing duties relevant to promoting the brand.
- Generates public interest in the brand.
- Provides complete information about the brand.
- Asks prospective customers questions about food and skin allergies before introducing the product for consumption or application to the skin.
- Answers questions about the brand.
- Provides information to the company on sales opportunities in a particular community.
- Demonstrates how a product works.

- Meets department and event sales goals.
- Shares ideas with supervisors regarding new ways to market the brand.
- Establishes regular customers.
- Maintains a customer database and makes regular contacts.
- Attends sales and marketing meetings.
- Provides customer feedback regarding the brand to sales managers.

Office Administrator / Office Assistant

westhill county public school | Rawalpindi, Pakistan

Nov 2015 - Apr 2017

Managing input of student attendance data.

Arranging appointments, meetings and circulates agendas.

Coordinating office services for implementing and updating.

Organized budget, financial material and statistical records.

References

WAQAS AHMED

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Languages

English - Native

Punjabi - Native

Urdu - Native

Hobbies

reading

internet surfing

Sports