

CURRICULUM VITAE

ABBAS SHIYAS KUDILAM

Abu Dhabi U.A.E

Mob. : +971 52 9317303

E-mail : Shiyas1826@gmail.com



Career Summary:

I am an approachable, motivated and confident Sales Executive who has good proficiency in Retail Sales and marketing, undertakes complex assignments, meets tight deadlines and delivers superior performance. Possessing the necessary communication skills required to gain the trust of clients and thereby retain their business.

Core Competencies:

- * Team management * Good negotiation skills. * Critical thinking/Problem solving
- * Retail sales. * Ability to work under pressure * Reporting skills

Work Experience:

1 Year Worked as Sales in LULU WEDDING SHOPPING CENTRE, India

Duties:

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Associate include interacting with customers, offering information about products, maintaining the store area clean and organized.
- displaying fashion items and collecting payments
- Achieve agreed upon sales targets and outcomes within schedule
- Establish, develop and maintain positive business and customer relationships

1 Year Worked as Sales in LOPLUSWEDDING&READYMADES, India

Duties:

- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Associate include interacting with customers, offering information about products, maintaining the store area clean and organized.
- Attended to all requests for refunds, customer complaints, and other product-related issues.
- Financial Controlling
- Ordered and maintained the inventory level of all merchandise and supplies.

1 Year Worked as Sales & Driver in Super Market, Kerala, India

Duties:

- Greeted and interacted with customers to determine their product requirements
- Provided high quality customer service to clients and maintained their satisfaction level
- Provided purchasing assistance to customers and guided them to product location.
- Promoted, recommended, and sold appropriate merchandise to customers.
- Prepared and maintained correct and complete records related to work activities.

Educational Qualifications:

- **SSLC Qualification**
- **Plus Two**

Personal Information:

- Full name : **ABBAS SHIYAS KUDILAM MAIPADY**
- Date of Birth : **15-05-2000**
- Nationality : **Indian**
- Sex : **Male**
- Marital Status : **Single**
- Languages Known : **English, Hindi, Malayalam**
- Visa Status : **Visit Visa**

Passport Details:

- Passport No. : **T1239559**
- Date of Issue : **05-02-2019**
- Date of Expiry : **04-02-2029**

Personal Skills:

- Ability to work well under pressure and handling multiple tasks
- Self-motivated, quick to learn, problem solving skills
- Ability to work with team and independently
- Hard Working
- Good Interpersonal Skills
- Creativity

DECLARATION

I hereby declare that the above given details are correct and true to the best of my knowledge and belief.

ABBAS SHIYAS KUDILAM