

Curriculum Vitae

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Employments History

*Job title: <u>Area Visual Merchandiser manager</u> (Full time)
Employer: MarkatGroup Company (Aug 2014 – present)

Country: Kuwait

Job description: Area Visual Merchandiser manager for 5 stores.

Duties:

- Management and control for all the stores and makes new themes on the window for the entire store by season.
- Make plan to display the collections regarding of the season.
- -Give Training for the managers and staffs for each season to let them have knowledge about all the items we will receive during of the season.
- -Organizing the effective and efficient utilization of store space. Working closely with the management and marketing team to increase sales.
- -Working with the VM manager & sales teams to achieve commercial goals.
- Involved in rearranging, remerchandising & replenishing the new stock as it arrives.

Analyzing sales figures and forecasting future sales volumes.

- Communicating with other retail channels on overall business plan.
- Coordinating the store display in line with brand guidelines and strategy.
- -Delivering weekly floor moves, window installations and mannequin styling.
- -Reporting on mark down strategies, current performance and market trends.
- -Emails with the brands.
- -Opening new stores (Follow up shipping furniture from the beginning and dealing with the contractor until receive the unit.
- Marketing (Marketing plan planning for the year and work on its implementation).

*Job title: <u>Visual Merchandising manager</u> (Full time)

Employer: **H&M** (FROM 2008 - 2014)

Country: Kuwait

Job description: Management and control the sales staff up to the company strategy that increase

the performance of working

*<u>Job title</u>: <u>Head Accountant</u> (Full time)

Employer: Haddad Company. (From nov-2004to oct2007)

Country: Syrian Arab Republic.

Job description: Supervising all the accounts in the company and organizing

The budget.

*Job title: Sales commissary (Part time)

Employer: Alamal commercial company (from Aug-2001 toOct-2003)

Country: Syrian Arab Republic.

Job description: Marketing all the company's products

Personal Data

Data of Birth: 17/4/1983
Nationality: Syrian

Visa: Transferable

Gender: Male **Marital status:** Married

Languages: Arabic (Native Language)

English fluent speaking and writing (excellent degree) (including using the

accounting terms)

Academic Qualifications

University Degree: License in economic / degree: good

University: Aleppo University-Syria Faculty: Economic Science

Major: Accounting/management /marketing

Graduation Year: 2007

Technical Skills

- Course in marketing & International accounting
- -Course on Portfolio&fund manager system (PFMS)/ Burgan Company
- -Excellent user for the accounting programs "Afaq and Bazar".

{Huge Syrian accounting systems}

- -Experience installing, Configuring and troubleshooting computer hardware.
- -Good marketing skills.

Availability & Objective

Availability as: Full time.

Job Field: Management - Marketing- Area Visual Merchandiser Manager