

# Abhineet Narang

Supply Chain Consultant

Experienced Supply Chain professional trained in creative problem solving and innovation. Highly proactive with a solid understanding of business strategies and customer management. 6 years of total experience, with 4 years in Business Management, 2 years as an entrepreneur managing an Art startup

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### **SKILLS**



### **WORK EXPERIENCE**

### **Executive Director**

Narang Corporation FZCO

01/2022 - Present

Achievements/Tasks

E-trading and distribution of food products

- Liaising with vendors and service providers
- Coordination with Dubai municipality and government departments

#### System Design Manager

Narang Cold Chain

03/2020 - 03/2021 Indore, India

Achievements/Tasks

- Coordinated with external stakeholders on a regular basis to increase client base by 10%
- Identified new market opportunities for the company and helped in expansion
- Negotiated contracts worth \$4M for the company
- Implemented cloud based data sharing for better operations management and transparency in Logistics division
- Executed and implemented corrective measures aimed at improving supplier performance in terms of on-time, lead-time and quality

## Founder & CEO

#### Theeart.com

10/2016 - 02/2020 Indore, India

Achievements/Tasks

- · Conceptualised a chat platform based on blockchain to introduce collaboration amongst artists around the world
- Developed and maintained relationships with over 100 artists and some artist residencies all across India
- Organised a one of a kind art festival in Indore at a warehouse facility (Haanji) that drove unrecognised artists to develop and showcase their work
- Generated a combined B2B and B2C sales of over USD 20,000
- Inspired young artists at ISDI Mumbai and a local NGO (Indore) and educated them about use of technology in the field of art and craft

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Dubai

### **WORK EXPERIENCE**

# Supply Chain Intern **BASF**

10/2015 - 04/2016 HongKong, China

Achievements/Tasks

- · Collaborated with teams across the APAC region to improve visibility in the product handling and delivery processes
- Worked on projects to identify bottlenecks in supply chain planning across the manufacturing plants in China
- Developed and analysed reports for the senior management
- Engaged in regular client and intra company communication on behalf of the Senior Manager, Conceptualised end-to-end business process mapping using Visio, and change management

# **Business Analyst**

Celebrations (Shreemaya Hotels)

10/2012 - 06/2013

Warehousina

Achievements/Tasks

- · Managed public relations activities to enhance brand visibility
- Partnered with managers for process improvement
- Identified and acquired 7 high-value new clients for the company
- Engaged in client communication to develop business goals
- Reduced costs by 30% by optimising Ice block manufacturing process

## **EDUCATION**

# Master of Science (MS), Logistics, Materials, and Supply Chain Management Heriot-Watt University, Edinburgh, UK

2013 - 2014

Projects

• A Search for sustainability in banana supply chain from India to the UK

# Bachelor of Business Administration (B.B.A, Marketing)

Prestige Institute Of Management & Research

06/2008 - 08/2011 Indore, India

#### **VOLUNTEER AND FREELANCE EXPERIENCE**

# **Supply Chain Consultant**

Rainbow Foods

09/2021 - 11/2021

Tasks/Achievements

- Conceptualised a Grocery and Kitchen Assistant App in Abu Dhabi in pursuit of delivering groceries within 15 minutes
- Set up meetings with Venture capitalists to secure funding and Idea presentation
- Designing end to end value chain for the app and its functionality

### **INTERESTS**

Horse Riding Basketball Crypto Trading Poetry Snooker

### **LANGUAGES**

Hindi Punjabi Urdu English Native or Bilingual Proficiency Limited Working Proficiency Native or Bilingual Proficiency Limited Working Proficiency

Abu Dhabi