

Experienced Sales Professional Resume.

Faizan Ashraf So Muhammad Ashraf,

Dubai UAE, International City.

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SALES ASSOCIATE

Customer Service...Selling...Merchandising...Retail Operations... Cashier.

Profile: Energetic, customer-centered individual seeking to become a part of the winning sales. Offers extensive training and acquired skills in sales enhancement and management to exceed the sales targets.

EDUCATION

- **F.A.**
- **COMPUTER.**

MS Office Applications • Word Documents / Excel & Windows / Macintosh •
QuarkXPress/ Computer excel and word document course from Great-way computer and courses.

- **Uae Driving License.**

Holding a Valid Uae **Light Vehicle** driving license from 2016.

- **Visa Status,**

Up to one and half year valid Dubai visa.

STRENGTHS AND KNOWLEDGE

- | | | |
|---------------------|--------------------------|------------------------------------|
| • POS system | • Complaint processing | • Conflict resolution |
| • Cashiering | • Product promotion | • Inventory management |
| • Product display | • Online sales promotion | • Client retention |
| • Store maintenance | • Referral business | • languages:
English/Hindi/Urdu |

QUALIFICATIONS IN SALES

- Ability to project product information and specifications via presentations
- Knowledge of planning, designing and launching promotional campaigns for new products within limited budget
- Skilled in analyzing customer's feedback and communicating the same to the senior managerial level
- Well-versed in conducting market competency analysis and devising sales and campaign designs accordingly

PAST EXPERIENCE

Sales and advertisement personnel at | **(Mazher Traders-Nestle Pakistan)**.
from December 2010 to April 2014)

- Dealt with company Managers customers and with suppliers guided them regarding the Nestle product specifics
- Maintained record of sales in a computer based software
- Handled customer complaints and processed refunding or item replacing requests on daily basis.
- Designed a sales campaign for launching of the new products at the store of the **Nestle** Brand holder.
- Issued monthly sales report along with productive recommendations for enhancing sales.

PAST EXPERIENCE

Sales and advertising Manager at | **Arabia-tower-llc Dubai Uae** from Sep 2014 to june 2021.

- Dealt with worker's contractors and with client regarding productivity and company services'
- Maintained record of sales in a computer based software (Excel).
- Advertising company products and company services by online platforms meetings and calls basis.

INTERPERSONAL

- Excellent persuasive skills
- Matchless convincing power coupled with motivation to enhance the hiring company's sales
- Time management and multitasking.

Arabia Tower



أرابيا تاور

12-08-2021

Experience letter for Sales Representative(Manager)

To Whom It May Concern

This is certifying that Faizan Ashraf S/O Muhammad Ashraf is worked with us In (Arabia-tower-llc) from (September 2014 to June 2021 as a Sales Representative (sales Manager). He has brought New ideas in sales, new promotional strategy and positive themes in the sales field. Very hard working submission and polite behavior. We are happy for his good work and writing this letter without any hesitation. He can work in any environment and pressure. she has skills to improve and prove his sales related items.

We wish him all the very best.

Your's Truly

Arabia Tower llc
Managing Director

Munawar Zarif
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