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HASJAL RASI AMBAYATHINGAL



Sharjah - United Arab
Emirates



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EDUCATION

BBA

Jamia Nadwiyya arts and Science
College, CALICUT UNIVERSITY
/KERALA, INDIA / 2019

- Bachelors in business
administration finance

CERTIFIED COURSE IN PLUMBING APPRENTICE PROGRAMME

ASMACK SKILLS DEVELOPMENT
LIMITED / Kerala, India / 2015

Talented Assistant Manager with 1 years of experience in sales. Proven ability to increase sales and profits. Skillfully assists customers and provides motivation to staff members. Monitors staff performance and provides advice on areas needing improvement. Excellent communication staff, suppliers, and customers. Able to resolve complex issues effectively. Skills with the ability to work closely with

Strongly focused with the ability to complete tasks accurately in a fast-paced environment with conflicting deadlines.

Motivated entrepreneur with the ability to achieve company objectives effectively in a timely manner. Able to increase customer loyalty and promote customer satisfaction.

WORK EXPERIENCE

ASSISTANT MANAGER

Greenland non-woven bag manufacturing and marketing company/Jun
2019 - Mar 2020 / EDAVANNA, MALAPURAM, KERALA

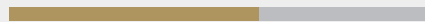
- Attracted and retained top-quality staff by conducting effective job interviews, conducting performance evaluations, giving constructive feedback suggesting improvements as needed, and rewarding top sales performers.
- Conducted accurate count of stock-on-hand and reconciled discrepancies to maintain inventory.
- Submitted reports to senior management to aid in business decision-making and planning.
- Offered hands-on assistance to customers, assessing needs and maintain current knowledge of consumer preferences.

SKILLS

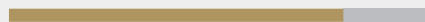
Staff development



Sales monitoring



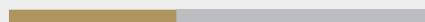
Orientating and training



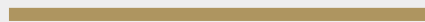
Verbal and written communication



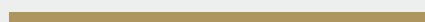
Business development understanding



Multi-Task Management



Client Relations



Customer relations



Time management



Creativity



Reasoning



Microsoft Office expertise



LANGUAGES

ENGLISH

MALAYALAM

TAMIL

HINDI

ARABIC

MARKET ANALYST TRAINEE

ASMA FOODS PVT LTD / Apr 2020 - Aug 2020

/ MANJERI, KERALA, INDIA

- Provided plans and strategy for marketing sector of the firm
- Controlled and motivated marketing executives of the firm and improved sales by 9%.
- Setup efficient marketing system and reduced liabilities of the firm
- Conducted market studies and suggested appropriate methods suitable for the market for increasing the overall sales of the firm
- Acted as team leader for 10 marketing executives with the objective of providing daily assistance to the company's customer service department.

ENTREPRENEUR

OLALA GROUP / Apr 2017 - Sep 2020

/ EDAVANNA, MALAPURAM, INDIA

- Developed a new business organization which deals with retail sales on 2017 on fashion groceries
- Managed 5 staffs and 75 wholesale dealers in the field of fashion
- On 2019, the second venture of food manufacturing unit is initiated and operating successfully till the date
- Managed sales, marketing, production, and human resources sector of the firm efficiently.

INTERNSHIPS

STUDY ON OVERALL ORGANIZATION

FOOTWELL EXIM / Feb 2019 - Mar 2019

/ MALAPURAM, KERALA, INDIA

ACCOMPLISHMENT

CHAIRMAN

- Elected as chairman of Jamia Nadhwiyya arts and science college union 2018-2019

NSS SECRETARY

- Active member of National Service Scheme (NSS) as secretary in JNASC Kerala 2017-19.

PERSONAL DETAILS

Date of birth : 11/04/1997

Nationality : Indian

Visa status : Visit visa

Marital status: Single

VOLANTEER OF PALLIATIVE CARE

- Member of State Association of Palliative Care (SPAC) 2017-19.

IAPCON

- Participation in International Association of Palliative Care (IAPCON) conference held in Delhi 2018.