

CHINTAN VINODBHAI LIMBASIYA

Dubai UAE

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Carrier Objective:

I wish to apply my candidature in our esteemed organization if there exist a suitable vacancy. Where I can apply my skill experience and academic qualification. I hereby submit my resume for your kind perusal.

Educational Qualification:

4 H.S. C have Completed from Gujarat Secondary and Higher Secondary Education Board at India

♣ S. S. C have Completed from Gujarat Secondary and Higher Secondary Education Board at India

Professional Experience:

Name of the Organization : MESTRO

PHARMA Location : Gujarat, India

Duration : 2 Years

Position held : Sales Executive

Name of the Organization : DHARMJIVAN DISTRIBUTORS Location : Gujarat, India

Duration : 3 Years

Position held : Sales Executive

Name of the Organization : MARUTI NANDAN

DEVELOPER Location : Gujarat, India

Duration : 3 Years

Position held : Data Entry

Duties and Responsibilities:

- Builds business by identifying and selling prospects; maintaining relationships with clients.
- Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options.
- Sells products by establishing contact and developing relationships with prospects; recommending solutions.
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
- Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors.
- Prepares reports by collecting, analyzing, and summarizing information.
- Maintains quality service by establishing and enforcing organization standards.
- Maintains professional and technical knowledge by attending educational workshops; reviewing professional publications; establishing personal networks; benchmarking state-of-the-art practices; participating in professional societies.
- Contributes to team effort by accomplishing related results as needed.

Languages Known:

English: Read, Write and Speak
Hindi : Read, Write and Speak
Gujarati: Read, Write and Speak

Extra skill:

- > Expert of manager skills in construction.
- ➤ Office work.
- > Innovative.
- Positive Attitude.
- > Effective Inter-personal skills.
- ➤ Good in building & maintaining relationships.
- > Problem solving ability.
- > Strong counseling & convincing techniques.
- ➤ Leadership quality.
- > The ability and desire to sell.
- Excellent communication skills.
- A positive, confident and determined approach.
- Resilience and the ability to cope with rejection.
- ➤ A high degree of self-motivation and ambition.
- The skills to work both independently and as part of a team.

Passport Details:

Passport Number : U1153266
▶ Issue Date : 22/11/2019
▶ Valid on : 21/11/2029

Personal Details:

Date of Birth	: 23/06/1992
Sex	: Male
Marital Status	: Married
Religion	: Hindu
Nationality	: Indian
Hobbies	: Learning new things

DECLARATION:

I hereby declare that the facts given in resume are correct to best of my knowledge and belief.

CHINTAN VINODBHAI LIMBASIYA