



## **SYED ARAFATH ALI**

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## **CAREER OBJECTIVE**

To obtain a progressive and a challenging position where I can learn to work effectively as well as efficiently in different work environment. Performing my duties to the best of my ability wherein i can utilize the experience gained to become successful in all my future endeavor.

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## **EXPERIENCE DETAILS:**

### **Lulu Hypermarket (Counter Sales)** **Sales Executive : Jan 2021 till Date**



- Satisfactorily serve all customer needs
- Secure the “right part” the first time
- Handle difficult customer and problems in professional manner
- Route deliveries in the timely manner
- Report any problem immediately to the management
- Maintain special order/back-order system

### **Aryaas Gourmet Veg (Cashier/Receptionist )** **Cashier : Dec 2018 – Feb 2020**



- Provides refunds or credit memorandums to customers for returned merchandise or as direct by the managers
- Performed duties assigned by the management
- Makes change and issue receipts to customers
- Greet and assist customer who enter the store
- Assist with filling in service department and accounting office
- Answer customer questions about service performed or products purchased
- Keeps work area neat and clean

**Gold Star Stationery (Customer Service Representative)**  
**Customer service : Oct 2016 – Sep 2017**



- Manage incoming phone calls and taking orders
- Generate sales leads
- Identify and assess customers needs to achieve satisfaction
- Provide accurate, valid and complete information by using the right method/toos
- Meet personal/customer service team sales target and handling quotes
- Follow communication procedure, guidelines and policies
- Take extra mile to engage customer

**Academic Qualification**

- BCA – World Classic University – 2015
- HSC – Lbeaar Mr. Higher Secondary school – 2012
- SSLC – Lbeaar Mr. Higher Secondary school – 2010

**Personal Details**

Father's Name : Nigmath Ali  
Date of Birth : 10 May 1995  
Sex : Male  
Marital status : Single  
Nationality : Indian  
Religion : Islam  
Languages Knows : English, Tamil, Malayalam & Hindi

**Declaration**

I hereby declare that the above details are true to the best of my knowledge and belife.

Place : Dubai  
Date :

Your Sincerely  
(Syed Arafath Ali)