

## CURRICULUM VITAE

### PERSONAL DETAILS

**NAME** : SHAFIC SSEKABIRA  
**MOBILE** : +971528208101  
**E-MAIL** : [shaficyo@gmail.com](mailto:shaficyo@gmail.com)  
**NATIONALITY** : Ugandan  
**SEX** : Male  
**CURRENT RESIDENCE:** Dubai, UAE  
**VISA STATUS** : Visit Visa  
**LANGUAGES** : Fluent in English



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### SALES ASSOCIATE / TEAM MEMBER

Am reliable, trustworthy and conscientious sales assistant who is able to multi-task, handle pressure, work as part of a team and most importantly, I inspire customers to make more purchase. With infectious enthusiasm and an inspirational style, I have extensive experience of the retail industry to develop superb organization, problem solving and sales skills. I am a person who can explore new territories and push existing limits in the search for sales. I currently look for a suitable sales assistant opportunity with a company that will not only challenge me professionally but also allow me to develop my knowledge & potential further.

### KEY SKILLS AND COMPETENCIES

- ❖ Customer service experience in a retail environment.
- ❖ Knowledge and experience in using computer systems.
- ❖ Excellent account management skills.
- ❖ Strong presentation and negotiation.
- ❖ Contact and communicating with high end decision makers.
- ❖ Ability to follow up with clients in a timely professional manner.
- ❖ Ability to work long hours, often under pressure

## **WORK EXPERIENCE**

**Company:** United cargo forwarders limited (Kampala –Uganda)

**Designation:** Sales Assistant / Stocker, 4years

### **Duties:**

- ❖ Serving customers at the sales counter.
- ❖ Offering face to face advice to customers on the stores products.
- ❖ Processing returns and refunds as required in line with company procedures.
- ❖ Occasionally being responsible for the stores security including being its key holder.
- ❖ Using the stock management system to log, check, locate and move stock both in and out of the store.
- ❖ Responsible for the daily management of the till in the absence of the senior members.
- ❖ Ensuring that all areas are clean and adhere to the company's clear floor policy and Health and Safety requirements.
- ❖ Making sure that any item which is removed from a display column is replaced immediately after a sale.
- ❖ Handling customer complaints in a calm manor.
- ❖ Managing cash and payment systems in accordance with company procedures and policies.

## **ACADEMIC QUALIFICATION**

- ❖ High school Certificate

**HOBBIES:** Making Friends, Watching Movies, Travelling and Music.

**REFEREES:** Available upon request

**DECLARATION:** I hereby declare that the above information is correct up to my knowledge and I bear the responsibilities for the authority of the same.