

Jaydeep Sagar

Sales Manager - Classic Diamonds Fzco

Dubai

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To pursue a challenging career by rendering services for mutual benefits using managerial, technical and communication skills.

Willing to relocate: Anywhere

WORK EXPERIENCE

Sales Manager

Classic Diamonds Fzco - December 2012 to Present

Job Description:

- Responsible for selling, servicing and extending long term relationship with customers.
- Maintaining stocks physically and systematically.
- Controlling Jewelry purchasing and managing relationships with suppliers and vendors.
- Analyze sales periodically and generate monthly and annually reports.
- Overlook HR and PRO administration processes.

Sales Executive

Dell Computer LLC FZ - Dubai - December 2010 to November 2012

Promoted Dell laptops in various outlets such as Jacky's Electronics, Jumbo Electronics, Plugins and Emax.

Job Description:

- Promoting product and handling customers.
- Visual merchandising the product at retail stores with appropriate branding.
- Analyzing competitors market and report the management.

Sales Executive

Eros Electronics - Dubai - December 2009 to September 2010

Promoted Samsung laptops in various outlets such as Jacky's Electronics, Jumbo Electronics and Emax.

Job Description:

- Promoting product and handling customers.
- Visual merchandising the product at retail stores with appropriate branding.
- Analyzing competitors market and report the management.

Financial Analyst

Royal Index LLC - Dubai - May 2009 to July 2009

Job Description:

- Analyze the FOREX market.
- Handle clients and prepare proposals.

Business Development Officer

Arctern Consultancy - Dubai - July 2008 to October 2008

Job Description:

- Present and sell company products and services to current and potential clients.
- Prepare presentations, proposals and sales contracts.

- Handling Man power for site audits.

Sales Executive

J.M Jewelers LTD - Dubai - January 2008 to June 2008

Job Description: Handling customers and Daily stock update into the system.

Marketing Research (Internship)

- Worked in Feedback Marketing Research Company as an Enumerator & Data Entry.
- Worked as an intern at Market Probe (An Marketing Research Organization)

EDUCATION

Bachelor of Commerce in Commerce Management

University Of Wollongong in Dubai

2013

CBSE

Studied in Our Own English High School

2008

SKILLS

Microsoft Office (9 years), Adobe Photoshop (3 years), Tally (2 years), Citrix (2 years), Sap (3 years)

ADDITIONAL INFORMATION

TECHNICAL KNOWLEDGE

- MS Office: MS Word, MS Excel, MS PowerPoint, MS Access.
- Intermediate Knowledge in Adobe Photoshop, Visual WinGold, SAP and Citrix.

SKILLS

PROFESSIONAL

- Business Development
- Customer Service
- Maximizing Sales
- Minimizing Cost
- Analytical Skills

PERSONAL

- Competitive
- Team Player
- Committed
- Communication Skills
- Self-Motivated