

**Anil Babu**

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Live in Ajman, UAE

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**Summary**

Having over 18 years’ experience in the UAE, aware on the production of all kind of lubricants, packing materials designs and purchasing of raw materials. I am a committed person who knows how to operate in a high speed automated production environment. Looking forward to joining a growing and innovative company that will offer my genuine career opportunities.

**Areas of expertise**

Production Coordination, Workflow Planning, Manufacturing Processes, Quality Control, Estimating Costs, Sales Coordination, Team Management.

**Career achievements**

* Successful record of accomplishment of delivering results by engaging in every aspect of the lubricants production process.
* Good knowledge of production documentation and administrative paperwork.
* Successfully implemented lean manufacturing techniques and processes.
* Good knowledge and ability to coordinate production activities to achieve set targets

**Career History**

**Own business, Express City Lubricants Trading, Ajman (March 2013–December 2018)**

**Responsibilities:**

* Identifying, developing and nurturing opportunities to develop business opportunities, providing a non-stop service to clients.
* Monitoring customer satisfaction and dealing queries in a positive manner.
* Managing end to end business activates aiming for good results
* Excellent ability to work under pressure and a proven ability to adapt to changes in a highly competitive and constantly changing industry
* Strong planning and project management skills, and the ability to effectively manage multiple projects, prioritize, be detail-oriented, and meet deadlines
* Holds full responsibility for all marketing and communication matters
* **Worked with Solar Lubricants Refinery L.L.C, Ajman as Production Manager (January 1996 - December 2012)**

Reporting to the MD

Direct reports: 20 blue collars

Reason for leaving: To start own business

**Responsibilities:**

* Increasing productivity, quality performance and yield through the application of lean manufacturing processes and continuous improvements.
* Overseeing and controlling the production processes and leading a dedicated assembly production team
* Making sure that products were produced on time are of good quality, and delivered to the customers within the period.
* Administrating and managing production costs, billing reports and budgets.
* Training and developing the team for better results
* Agreeing weekly production

**Skills/Competencies**

* Influencing & negotiation skills
* Leadership & team building skills
* Flexible and able to quickly adapt to changing environment
* Ability to build relationships with management, employees, suppliers and customers.
* Good listening skills with the ability to size up situations to resolve conflict and solve problems with both people and processes.
* Possess good communication skill with the ability to deliver productive results

**Academic Qualification**

* Master of Divinity - 1996
* Bachelor of Commerce, M.G. University, India - 1993

**Personal Information**

Marital status: Married with 2 children

Visa Status: Employment Visa, transferable

Driving License: Holding U.AE Valid Driving License and have own car

References: Available on request.