

#### **OBJECTIVE**

To work in a strong, forward thinking, progressive and equal opportunity organization where I can apply the knowledge acquired, involving maximum utilization of my skills and experience.

# **MOBILE** +971567849460

### **EMAIL**

ajayquadros91@gmail.com

#### **PERSONAL DETAILS**

Date of Birth : 03 Jul 1991
Nationality : Indian
Marital status : Single
Visa Status : Visit Visa

Languages : English Hindi Urdu

## **Ajay Quadros**

## **EDUCATION**

Bachelor of Commerce (B.com), June 2012 – from Manav Bharti University

Diploma in Accounting (DIA) – National institute of Software Education

## **WORK EXPERIENCE**

Ministry of Labor – Teleperformance (Intelenet Global Services, Dubai)

Customer Service Executive (22<sup>nd</sup> April 2018 – 29<sup>th</sup> Feb. 2020)

- Attend telephone calls and emails enquires, promptly
- Route calls to appropriate resource, when required
- Research required information using available resources
- Managing and resolve customer complaints
- Follow up customer calls and providing them with relevant information.
- Enter new customer information into system & update existing customer information
- Updating the forms and applications
- Identify and escalate priority issues
- Document all call information according to SOP
- Complete call logs & produce call reports

Ministry of Labor – City Services Consultancy, Dubai Customer Service Executive (20<sup>th</sup> July 2014 to 30<sup>th</sup> November 2017)

- Attend telephone calls and emails enquires, promptly
- Route calls to appropriate resource, when required
- Research required information using available resources
- Managing and resolve customer complaints
- Follow up customer calls and providing them with relevant information.
- Enter new customer information into system & update existing customer information
- Updating the forms and applications
- Identify and escalate priority issues
- Document all call information according to SOP
   Complete call logs & produce call reports

## **PERSONAL SKILLS**

- Problem Solving.
- System Administration
- Help Desk Experience.
- Clear verbal communication
- Telephone etiquette
- Excellent Customer Service.
- Quality Focus.

#### **COMPUTER SKILLS**

- MS Office applications
- Peachtree
- Tally

#### **HOBBIES & SPORTS**

- Cricket
- Football
- Reading
- Music

## Serco BPO Private Limited - UK voice process, Mumbai India Customer Service Executive (26<sup>th</sup> July 2013 to 1<sup>st</sup> December 2013)

- Interact with customers to provide and process information in response to inquiries, concerns, and requests about products and services.
- Provide answers to clients by identifying problems, researching answers and guiding client through corrective steps.
- Participate in development of client training programs by identifying learning issues, recommending instructional language.
- Improve system performance by identifying problems and recommending changes.
- Identify and escalate priority issues per client specifications.
- Redirect problems to appropriate resource. Follow up and make scheduled call backs to customers.
- Accurately process and record call transactions using a computer and designated tracking software.
- Offer alternative solutions where appropriate with the objective of retaining customers and clients business.

## **ACCOMPLISHMENTS:**

- Fulfilled the company's defined customer experience by maintaining a friendly and customer-focused approach.
- Promoted organization's programs such as warranty sales, scorecard, and private label credit card alike.
- Provided timely and welcoming customer service, increased revenue by 30%.
- Changed cash register handling process. Maintained knowledge of cashier procedures
- Managed, counted, verified, and reconciled daily sales accurately.

## **ACHIEVEMENTS**

- Certificates of Appreciation from Ministry of Labor, QA Dept. for quick and efficient handling of customer calls.
- Improved store accounting system, through creative ideas.

## **STRENGTHS**

- Thorough knowledge of UAE Labor Laws.
- Depth knowledge of customer driven service styles.
- Proficient in assisting accounts personnel in reconciliation.

Academic and Professional references will be provided upon request.