



MUHAMMED SAJID S

BUSINESS ASSOCIATE

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Address

Dubai,UAE

Profile Info

Business Associate, assisting clients and acting as the primary point of contact. excel at establishing client relationships, identifying new business opportunities, managing client communications, and communicating business offerings to customers skilled business leader during business meetings and sales field visits. This experienced business associate possesses strong business acumen, attention to detail, and excellent communication and interpersonal skills. Excellent reputation for problem-solving and customer satisfaction.

Skills

Sales And Marketing	=====
Time Management	=====
Self-Motivted	=====
Communication	=====
Leadership	=====
MS Office	=====

Interests

Travelling	=====
Sports	=====
Cooking	=====

Language

English	★★★★
Hindi	★★★★
Malayalam	★★★★

Experience

Business Associate

2021 - 2022

ICICI Prudential,Life Insurance Co.Ltd,Trivandrum

- **Responsible for generating leads, and identifying potential clients with a particular focus on Life Insurance and Investment.**
- **Engaged with customers to build business relationships.**
- **Enhanced customer experience using all omnichannel offerings.**
- **Developed knowledge of company products and services to make suggestions according to customer needs.**
- **Red Carpet Goa and Bangalore achiever for Banca Sales**

Education

PGDM - Retail And Marketing Management

2019-2021

SCMS Cochin School Of Business,India

- Successfully completed PGDM (Post Graduate Diploma in Management Equivalent to MBA) with dual specialization in Retail and Marketing Management.
- Volunteered for Ascend Global Investors Meet 2020 organized by Govt. Kerala (2020).
- Professional development completed in CAPSTONE, Business Stimulation course from CAPISM Management Stimulations Inc, USA.
- Member of IMLP (Integrated Management Learning Programme), an initiative done by SCMS Group to make their candidates more at corporate level.
- Member of college sports team and achieved cricket and volleyball championship.

B.com - Computer Application

2016-2019

KMEA College Of Arts And Science,India

- Elected Captain of College Arts and Sports Team
- Member of KMEA Food Festival Committee.

Achievements

- ICICI Prudential Red Carpet Qualifier ,Rank 3 in Banca Sales FY21-22
- Volunteered for Ascend Global Investors Meet 2020 organized by Govt. Kerala - 2020
- Resolved product issue through consumer testing.
- Alappuzha district Sahodhaya Football champion (2014)