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NATIONALITY

Indian

Passport No: M 5717914

LANGUAGE SKILLS

Kannada: Native

English: Excellent

Hindi: Excellent

Urdu: Excellent

Arabic: Beginner

IT SKILLS

Advanced Excel

MS Access

CURRICULUM VITAE

S. NAYAZ AHAMAD

Career Snapshots

A highly motivated person with working experience is looking to join a progressive organization that gives me an opportunity to apply my knowledge and skills to the best of my educational attainment and experiences.



Rivoli Group, UAE (May 2018 – Aug 2020)

Rivoli straddles a wide spectrum of all things premium, from watches, eyewear and leather accessories to writing instruments and luxury communications instruments. From its headquarters in Dubai, the group has swiftly established a reputation as one of the largest importers, distributors and retailers of international luxury brands with over 380 stores in the region.

Position: Senior Sales Associate

Main duties performed:

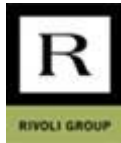
- Ensuring high levels of customer satisfaction through excellent sales.
- Assessing customer's needs and providing assistance and information on product features.
- Welcoming customers in to the store and answering their queries.
- Advising customers on product ranges best suited to their needs.
- Achieving the sales target and focus on increasing sales by using advanced sales techniques.
- Maintaining customer relationship in order to build long term brand loyalty.
- Ensuring stock replenishment at all times.
- Maintaining the stores presentable with general cleanliness, hygiene standards and visual displays.

AREAS OF EXPERTIS

- Versatile Domain knowledge with experience in Customer service and retail sales.
- High level of proficiency in Microsoft Office Tools, Excel, Access, Visual Basic
- Excellent interpersonal and management skills
- Extensive experience of sales with keeping the customer relationships alive.

Training's:

Attended training on Excel, Advanced excel.



Optisun Sunglasses (Under the management of Rivoli Group, (Sep 2016 - Feb 2018)

Position:Store Incharge(Deira City Centre & Mall of Emirates)

Main duties performed:

- Handling a store of sunglasses.
- Responsible for Daily Sales & Cash Handling.
- Responsible for Making Sales Report & Presenting it to Management on Daily, Weekly & Monthly Basis.
- Responsible for Daily Inventory Check.
- In store Display.
- Imparting product knowledge & sales training to new recruit staff members.
- Achieving company set budget targets.
- Responsible for motivating staff for achieve their / our weekly and monthly target.



Member of Pure-Gold Group

La-Moda Sunglasses, Oman(April 2012- May 2016)

In 2012, La-Moda was awarded with the prestigious “Best Service Performance Brand”, among-st 138 retailers audited by the Dubai Economic Department. La-Moda Sunglasses, the leading luxury eyewear brand, comes under the umbrella of Pure Gold Group, which also holds Pure Gold Jewelers, an award winning luxury jewelry retailer with over 100 stores across 6 countries.

Position: Store Incharge (Qurum City Centre & Muscat Duty-Free,Oman)

Main duties performed:

- Handling a store of sunglasses.
- Responsible for Daily Sales & Cash Handling.
- Responsible for Making Sales Report & Presenting it to Management on Daily, Weekly & Monthly Basis.

Extra-curricular activities

- Played Football for various prestigious corporate teams, clubs, university, college and school.
- Played Cricket for college and university teams.

- Daily Inventory Check & In store Display.
- Imparting product knowledge & sales training to new recruit staff members.
- Achieving company set budget targets.
- Assisting Area Manager in Operational Matters.

Last-Minute Supermarket:(Costa LLC Jebel Ali Free-zone Dubai, U.A.E.) (From Feb 2009 to Jan 2011)

Position: Account Assistant

Main duties performed:

- Responsible for handling store cash sales and collect cash from all stores on daily basis.
- Responsible for proper stock record, Inward & Outward transactions.
- Responsible for Cash and Bank Statement.
- Manage the staff & motivate them to achieve the target & doing Progressive Sale.
- In store Display and Inventory check.
- Responsible for preparing the Pay-Roll.

Education

Bachelor of Commerce
Mangalore University, Karnataka, India

Diploma in Computer Application
L.C.C Institute, Udupi, Karnataka.

Declaration:

I hereby declare that the particulars given above are true to the best of my knowledge. If you provide me an opportunity, I shall work to the best of my ability in coherence with organization's mission and vision.

Shet Nayaz Ahamad

