



SYED MOHD HUSSAIN

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D.O.B:- 05 May 1991

ABOUT ME

Passion and intelligence are two traits that I believe most reflect me as an individual.

Professionally, I am dedicated to assisting business in achieving growth through new initiatives and by design and executing innovative business development programs.

AREAS OF EXPERTISE

- Business Development
- Customer Service
- Customer trends
- Developing ideas
- Formulating plans
- Business Model
- Presentation
- Analytic

BUSINESS DEVELOPMENT SKILLS

- Identify opportunities
- Understanding customer requirements
- Networking in professional manner
- Developing key relationships
- Identifying important decision makers
- Able to open doors and initiate relationships

PROFESSIONAL SKILLS

- Leadership
- Team work
- Management
- Communication
- Creativity

LANGUAGES

- English
- Urdu
- Hindi
- Tamil
- Kashmiri
- Arabic (Read/Write)

SUMMARY (5 Years Experience)

An articulate, competent and confident professional, who has in-depth understanding of business development principles.

I am able to think creatively from the both of a product and commercial perspective and posses the unique experience of having been working in a Start up environment. I am a determined marketing professional who is able to sell a variety of products and services in a competitive environment. Right now I am looking for a rewarding position that offers the chance to escalate my skills furthermore.

WORKING HISTORY

Nov 2018 – Oct 2020 BUSINESS DEVELOPMENT MANAGER

As Whole Ideas Pvt Ltd (NEW DELHI)

Responsible for generating revenue through meeting the needs of both existing and prospective customers in target industry sectors. Also in charge making sure that the business meets both its short and long term business objectives.

ACHIEVEMENTS

- Improved company sales, marketing and action plan.
- Prepared a strong business and execution plan for our new retail outlets.
- Company's sales revenue hiked by 50% in the last year.

SALES EXECUTIVE

GANESH TRADERS (NEW DELHI) May 2015 – June 2018

- Build good relationship with the clients.
- Negotiate on price, costs, delivery and specifications with buyers and managers.

Liaise with suppliers to check the progress of existing orders.

- Record Sales and order information and entering figures into a computer system.
- Feed future buying trends to the employers.
- Review your own sales performance, aiming to meet or exceed targets.
- Present product favorably and in a structured professional way face to face.

EDUCATION - MBA

