

AAQIL AHMED KULLDIK MANEGAR

Territory Sales Manager

My objective is to provide quality service in an appropriate time, to work hard & patience to be as a part of the team that dynamically works towards the growth of organization.

✉ ahmedrbpo@outlook.com

📞 9663182589

📍 27/9 B B Street Noorullahpet Ambur

🌐 facebook.com/Aaqil.Ahmed.735

WORK EXPERIENCE

Territory Sales Manager

RubTub Solutions Pvt Ltd., (Treebo Hotels)

03/2019 – Present

Achievements/Tasks

- Handling the process of Treebo.com which is a e-Commerce online booking portal for Hotel booking. Handling Calls & Emails both together to assist the Corporate Customer in terms of Corporate Sales Request and Corporate Guest Escalations. Update the Business Development Review and share Growth suggestion to company MD.

Contact: Sheshu Kumar – 8886855509

Guest Relationship Officer

KARVY Digikonnnect Pvt Ltd

07/2018 – 02/2019

Bangalore, India

Achievements/Tasks

- Handling the process of Treebo.com which is a e-Commerce online booking portal for Hotel booking. Handling the Guest Escalations Grievances and Complaints and fixing it. Assisting to My Colleague in terms of Training and Support on call. Maintaining the good Report with Management and Client Spoke.

Technical Support Officer

I MONETARY ADVISORY PVT LTD

07/2017 – 06/2018

Bangalore, India

Achievements/Tasks

- System Administration, Maintenance, Server Setup and Installation & Configuration, IP Phone Configuration and Setup, LAN Design, Setup and Configuration

Assistant Manager

Fawaz Alhokair Fashion Retails

06/2015 – 07/2017

Makkah, Saudi Arabia

Achievements/Tasks

- Head Cashier for two Major Brands ZARA & BERSHKA. Indo Merchandiser for BERSHKA for 5 Sections. Responsible for Complying with all quality policies and procedures, Provide Motivation, timely & constructive feedback for employees to improve Sales & Customer Service.

Customer Relationship Advisor

KPR CARGO MOVERS

02/2012 – 05/2015

Chennai, India

Achievements/Tasks

- Handling the Customer Grievances and Complaints and fixing it. Manpower Management depends upon the requirement on the field work. Follow up on the Goods Transits Depends upon the customer requirements.

SKILLS

Guest Relations

Tele-Marketing

Sales Negotiation

Field Sales

Ramco ERP

IT Networking

IT Support

CCNA 2.0

Antivirus Application & Advantages

Inbound & Outbound Support

EDUCATION

Diploma In Fashion Design

White Feathers Training Institute

09/2019 – Present

Courses

- Designing of Apperals
- Season Forecast
- Colour Scheme and Shades
- Boutique Management
- Personal Labeling

Bachelor of Computer Application

Mazharul Uloom College

07/2009 – 05/2012

Ambur, India

LANGUAGES

English



Tamil



Urdu



Arabic



Hindi



INTERESTS

Music

Reading Books

Movies

Multi Player Game - COD

Designing the Apparels for Ladies