



Syed Farhan Mehdi



Farhanmehdi422@gmail.com



+971 524872054



July 22, 2002

Visa Duration 10th January 2021

Why *Farhan*?

- Motivated, focused individual to utilize my abilities and customer relationship management professional with experience and expertise in product management, Targets Completion and Customer relationship management.
- High-performing and devoted professional possessing understanding and in-depth knowledge of achieving in time targets while meeting targets to maintain cash flow.
- Resourceful and dynamic team member with outstanding skills in establishing long lasting relationships with clients.

CORE STRENGTHS ENABLING SKILLS

- | | | |
|----------------------------|-----------------------|------------------------|
| ▪ Monitoring Effectiveness | ▪ Targets Completion | ▪ Negotiation Skills |
| ▪ Product Management | ▪ Analytical Thinking | ▪ Interpersonal Skills |

PROFESSIONAL EXPERIENCE

Reliance Jio, Hyderabad, India

Worked as “ *Tele Sales Agent* ”, May 2019- December 2019

Responsibilities/Accomplishments:

- Effectively and efficiently Explain features, advantages and disadvantages of various policies to promote sale of postpaid plans to potential customers and Explain necessary book keeping requirements for customer to implement
- Supporting in tracing skip customers by using different skip tracing tools. Visiting 6 to 7 fields monthly for potential customers with higher outstanding.
- Convincing the customer from other networks to proceed to import their network by offering them different plans according to their usage.
- Arranging the field officers to do the necessary documentation for the new customers at their doorstep for the registration of the new networks
- Analyze clients' current insurance policies and suggest additions or changes, customize insurance programs to suit individual clients, Handle policy renewals, maintain electronic and paper records and help customers to settle dues

PROFESSIONAL QUALIFICATION

- Board of Intermediate, Hyderabad, India (2017 - 2019)

Al Majaz, Sharjah, UAE