**ANANDHA MUTHU RAJA.M.S**



**About Me**



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October 25th, 1991



6.1 years of Experience



Chennai, Tamil Nadu.

**Profile Snippet:**

* An astute professional with 6.1 years’ Experience in **Material Management, Planning, procurement** **&** **Logistics** Innovative in identifying and implementing strategies to improve performance and capture opportunities.
* Excellent oral & written communicator and tenacious negotiator with a strong record of reducing costs. Collaborative, creative, and focus on vital areas to effect desired outcomes.



**Professional Attributes & Technical Skills**

* Working Knowledge in **SAP Material Management Module** and Excellent understanding of complete **Procurement Lifecycle.**
* Handling India, China and Europe region.
* Sound knowledge in **SAP MM**.
* Sound knowledge in **supply chain management**.
* Comprehensive knowledge of **Supplier Manufacturing Processes** and **their Capacity Planning.**
* **Strong Analytical Mind** to disintegrate problems and **Cooperative team player.**
* Good **Communication** and **Negotiating** skills.



**Work Experience**

* 1. Current Company Name: **VSL India Pvt Ltd.**

Designation: Procurement Executive – Procurement

Duration: From Nov 2019 to till date

* 2. Company Name: **Kone Elevator India Pvt Ltd.**

Designation: Purchase Engineer/Procurement

Duration: From Sep 2015 to Oct 2019

**Kone is one of the global leaders in the elevator and escalator industry providing best people flow in the urbanizing environment. Chennai.**



**Area as Expertise**

* 6+ Years' **Procurement** experience in key Technologies like Fabrications and machining process in OEM & Tier -1
* Slow moving & non-moving reports.
* Vendor wise open orders for reviews & presentation on order management.
* Work with manufacturing to ensure on-time delivery of products.
* Maintain master data information in SAP, extracting MM reports from SAP.



**Career Highlights aExpertise**

* Handling PT Materials & supporting project execution activities by maintaining lean inventory stock level for the **MTHL** (Mumbai Trans harbor link) Project.
* As a Part of the team, worked on the PT Materials Deliveries to site on the **India’s 1st Stay Cable Railway Bridge** at **Anjikhad, Jammu & Kashmir**.
* Worked for the budgetary costings at the time of bidding for the **Mumbai Nagpur Express highway bridge project & Vijayawada Bridge project** and made cost reduction of **20 Lakhs** to get project awarded to VSL.
* Worked for the Launching Gantry Budgetary costing for the **Mumbai Nagpur Bridge Project** and reduced **5%** in value from the Existing Price to win these LG Contract with the client.
* Supporting marketing team by proving the budgetary costings of the scope of works as per the BOQ at the time of bidding.
* Key member of localization projects.
* Involving in the new product launch of **KONE’s Amini Neo**, **Umono and Umini.**
* Intensively worked on some special projects namely DMRC-stainless steel finish, MRF-Cummins (Heavy and large car capacity Elevators).
* Part of the team that made a **total savings of 11 crores** for the year 2016 against a target of 2 crores.
* Modular package implementation and SAP implementation done for flexible deliveries and LEAN management.
* 70% of the packing parts have been changed from PO pattern to JIT delivery pattern to **reduce inventory.**



**Key Roles & Responsibilities**

My primary role is to **evaluate suppliers, report product qualit**y, and often **supervise supplier performance** internally as well as externally. My key responsibilities stated below:

* Ensuring product availability against MRP / New product development according to the stakeholder’s requirement.
* Providing advance information for imported long lead order bound materials & maintain buffer stock to mitigate last minute surprise or stock out.
* Maintaining 10% stock @ our CMS for the PT Materials & Stay cable materials against the project BOQ to achieve seamless material flow.
* Analyzing vendor capacity based upon the investment of machines or machine allotment for the molds.
* Ordering & Inventories carried out as per demand generated & Forecast.
* To optimize Inventory levels in plant levels / Inventory controlling.
* Detailed analyzing & value recovery of slow-moving inventory of finished goods.
* Crucial support for shut down projects under fire fighting mode based on stake holder requisition.
* Good rapport with stake holders to get the activities closed before target line.
* To secure seamless material flow in order to create lead-time reductions for customers.
* Monitor suppliers manufacturing conditions like tooling and process preparation status in trial phase and

Running phase (in case of any design change or new introduction of part).

* Collecting the data for each work center wise expenses, Manpower, Cycle time details to estimate the

Actual Machine hour rate. (Standard cost estimation).

* Responsible for the introduction of externally procured component parts and materials via the **selection and appraisal of Suppliers** in accordance with KONE procedures.
* Participates in the planning, development and implementation of methods and procedures for enhancing operational efficiency.
* Do Profitability analysis and guide project team in Make or Buy decisions.
* Developing a new vendor by making system audit, process audit. Co Audit with SQM team.
* Concentrating on **Lean Manufacturing**. i.e., Maintain Dynamic Inventory based on **ABC Analysis**- Stock value consumption and Cost value approach.
* **Prioritizing components** in accordance with KONE FL team & **deliver as committed**.
* Working closely with R&D team for new product development inclusive of **Cost Saving actions & reporting feedbacks** from the Installation sites & **dilute stock before the ECN Amendment**.
* Providing **immediate response to QFB Claims** **at the Site** requested from KONE FL team.
* Sharing special required orders to centralized tools & spares support team, global shared service (GSS).
* Adhering to company polices & focusing on individual & team KPI
* Implementing Kaizen in to receive on time for smooth line running.
* Close follow up with supplier & transportation team (Freight forwarder & customs house agent, CHA) till the material reaches required destination.
* Good knowledge in duty payment & calculating landed cost
* High expediting order skill at vendor level.
* Good collaboration with shipper & forwarder proving advance info to avoid delay in sailing.
* Consistently validate lead-time and Minimum Order Quantity (MOQ) to ensure accuracy.
* Regular involvement in **converting non-moving items for re-usability** in the TRB (Modernization Business).
* Ensure accuracy of purchase order due dates.



**Planning**

* Close monitoring with sales & operation team for next 3 months projects milestone details in advance via KTOC (Pricing) web tool for planning long lead materials.
* Material planning at stage levels to site based on the project milestones (0B ~ 3C)
* Monitor and well maintain the KPI of imported components in respective to demand planning.
* Working with Factories at different organizational levels to ensure optimal availability.
* Expertise in material management activities involving demand planning & scheduling globally.
* Maximizing the ROI on special & generic tool instead of new procurement (Investment).
* Monthly review with respective stake holder to address current situation of project.
* Good knowledge of lean manufacturing, Value stream mapping, SWOT analysis, problem identification & solving tools.
* Adhering Just in time concept & reducing process gap.



**Additional Responsibilities**

* Next 3 months Currency projection to be shared in monthly basis to treasury team on behalf of whole team
* Providing production schedule to vendor for long lead components & staple components in advance
* Involving in warehouse kaizen activities (improvement in packing standards).
* Having full control of warehouse team to issue goods only for required projects.
* Aligning with front line & tight co ordination with warehouse team for better planning & deliveries.
* Regular meeting with engineering & Material data management (MDM) & R&D team for new part code creation
* Reviewing **Supplier Capacity & Process time Analysis** and indulge in activities to improve **Supplier COT (Completion on Time).**
* Bill of material change request to raise to reduce slow & nonmoving value
* Project their Supply performance, Quality Issues (COPQ) in the **Supplier Steering meetings** in the presence of Sourcing & SQM team and Participate in their Continuous Improvement Process.
* Supporting SQM & SD team during the **initial CR stages** & then **Releasing Pilot Orders to new suppliers**.
* Driver for **Advanced Material Planning** and final release of purchased parts ensuring process stability throughout.
* Review and resolve suppliers’ invoice hold’s.
* Involving in ramp down & up projects considering existing stock levels.
* Responsible for investigations of **alternative materials, processes and technologies** and their implementation into the business.
* Other general projects or Purchase Engineering duties as necessary **(Run MRP, Creating PR & PO).**



**Handling SAP reports**

* MRP report generation from SAP.
* Overall plant level stocks with detailed knowledge of slow & non-moving components.
* Vendor wise open orders for reviews & presentation on order management.
* Slow moving & non-moving reports.
* Parked invoices.
* Plant to plant material transit.
* Forecast vs ordering report.
* Inventory report generation and sharing to team in weekly basis.



**Courses & Training**

* Pursuing CSCP – Certified supply chain profession.
* Trained on SAP-Material Management (MM Modules)
* Trained on UNIX Legacy.



**Education**

**Bachelor Mechanical Engineering** Graduated, April 2015 Rajalakshmi Engineering College CGPA 7.34 / 10  
 Anna University First Class  
 Chennai, Tamil Nadu.

**Diploma, Mechanical Engineering** Graduated, April 2012

Adhiparasakthi Polytechnic College Marks 90.25%

Melmaruvathur, Tamil Nadu.

**10+2** Graduated, April 2009 John Dewey Mat.Hr.Sec.School Marks 59.75%

Panruti, Tamil Nadu.



**Computer Proficiency**

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| * MS – Office (Windows –All platforms) |
| * MS Power Point |
| * ERP ( SAP MM, End User) |
| **Strength & Values** |

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| * Good in Reactivity, Curiosity, Anticipation & optimistic. |
| * Strong in Values – Vitality, Responsibility, Sincerity & Generosity. |
| * Good in leadership Skills. |



**Languages**

* English
* Tamil



**Other Interests**

* Won Prices in Ball Badminton & Badminton District Level and in Kanchipuram Zonal Level Competition.
* Won several Cups in Local Badminton and in Volleyball Tournaments.
* Won Price in athletics (Shot Put) in Zonal Level Competition.
* Bike Riding, Bike Racing.



**Personal Details**

Father’s Name: Mr. M.Sundaramoorthy Marital Status : Married Children : 1  
Birthday: October 25th, 1991 Nationality : Indian  
Gender: Male Residence : Adambakkam, Chennai.

**Declaration**

I, **Anandha Muthu Raja.M.S**, hereby declare that the information contained herein is true and correct to the best of my knowledge and belief

Chennai, Tamil Nadu.

ANANDHA MUTHU RAJA.M. S