

## **AKSHAYA ANANTHAKRISHNAN**

### **B.Com Co-Operation**

Koyikkalpazhoor

Peringara P.O

Thiruvalla

Pathanamthitta (DIST)

Kerala -689108

Mob: +91-8943248144

akshayaananthakrishnan14@gmail.com



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### **PROFILE**

Qualified Professional B.Com, 1 year 3 Month BSE experience and seeking a position in a reputed organization which can provide a constructive and innovative ambience, where I can solely implement the acquired educational, technical skills, knowledge and can establish myself as an asset to the organization.

### **WORK EXPERIENCE 1+ YEARS**

**Duration : 2019 December to Present**  
**Employer : Bandhan Bank, Thiruvalla**  
**Role : Branch Sales Executive**

#### **Duties & Responsibilities**

- Reports to the Branch Manager and is responsible for increasing the branch's client base and revenues.
- Work with a sales team to generate leads for new business and customers through continual sales promotions.
- Responsible for making sure the sales team adheres to the company mission and meets sales quotas.
- Supervise the sales team's daily performance or target and follow up on new or used sales achievements and taking part in casual transactions.
- Responsible for supervising the sales team to achieve operational targets by providing business plans, and monitoring the performance of the sales team to ensure the specific portfolios of business performances are met.
- Work in coaching the members of the sales team to deliver a standard of customer care consistently, while taking actions to make room for future growth.
- Implement marketing campaigns and product launch strategies; ensure that all business process standards are observed; oversee the activities of the sales team to ensure their activities abide by the company's policies and procedures; and execute priorities by ensuring an open line of communication between the sales team and back office team

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## SCOLASTICS

- 2018-19 : **PDCFA** (Professional Diploma in Computerized Financial Accounting)
- 2015-18 : **B.Com Co-Operation** from M.G. University
- 2013-15 : **Plus Two[Commerce]** from Kerala Board of Higher Secondary Examination
- 2012-13 : **S.S.L.C** from Kerala Board of Public Examination

## SKILLS

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Excel

Word

Tally

Quickbooks

**Hindi**

## PERSONAL DETAILS

D O B	:	05-07-1997
Nationality	:	Indian
Marital Status	:	Single
Languages Known	:	Malayalam, English

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## DECLARATION

I Akshaya Ananthakrishnan hereby declare that the foregoing information are true and correct to the best of my knowledge and belief and that I have not concealed any information, which might affect my suitability for this job.

**AKSHAYA ANANTHAKRISHNAN**