

JUVIER B. ENOC



Applicable for:

***Salesman/Sales
Associates
Merchandiser
Document & Paper
works
Back Office
Inventory
Storekeeper/Receiving***

***Type Of Visa:
Tourist Visa***

***Passport expiry:
June 2032***

***Contact number:
0567414386***

***Email:
enocjuvier@gmail.com
enocjuvier@yahoo.com***

***Address:
Sharjah , UAE***

Personal Data:

***Gender : Male
Date of birth : 6/23/84
Height : 5.8 ft.
Nationality : Filipino***

Languages known:

***Filipino: Excellent
English: Excellent
Arabic : Fair
Hindi: Fair***

Career Objective

Friendly and reliable customer service professional skilled in achieving sales targets in high-end merchandise environments. Friendly and enthusiastic Retail Sales Associate. Highly successful at up-selling and promoting new products. Talented Sales Associate effective at multi-tasking and maintaining a friendly attitude under pressure. Efficiently builds loyalty and long-term relationships with customers while consistently achieving individual sales goals. Responsible and mature Sales Associate who thrives in fast-paced environments. Enjoys working as part of a team to achieve sales goals.

Skills

- Visual Merchandising
- Brand Awareness
- Product Knowledge
- Store Services Knowledge
- Achieve Sales Goals
- Attention to Detail
- Building Sales
- Outstanding interpersonal skills
- Strong work ethic
- Goal-oriented
- Sales experience
- People-oriented
- Basic administrative knowledge
- Excellent communication skills
- Data entry

Work Experience

**June 2018 to October 2022 @ Qatar National Trading Group
Kiddy Zone Doha, Qatar**

Position: Senior Sales Associates / Visual Merchandiser

- Responsible to train New Employees on Sales and Visual standards
- Responsible for selling products to meet the Sales target goals.
- Processing Customer Satisfaction
- Closing sales and adding additional items through the use of various Skills sales techniques.
- Well-known in System Scanner, Price Gun , Point of Sales software
- Flexible and Product Oriented
- Building a rapport relationship to Customer

**Feb.2016 to Feb.2018 @ LULU HYPERMARKET
Barwa City Doha, Qatar**

Position: Salesman / Product Merchandising

June 2014 to Nov.2015 @ PCN Promo Pro Inc.

Nestle Philippines

Position: Merchandiser

- Helps IN / OUT Receiving Area
- Receive the item delivery and place it to their proper designation area into FIFO order which is First in, First out
- Monitor the date of the product especially those item that come to their maturity date (due date)
- Replenish the item that had been purchase
- Clean the area
- Always monitor what product must be in promo
- Sometimes do suggestive selling for product to be known to the customer also to increase the sales
- Do monthly report in-putting product date delivery, total quantity , slow and fast moving product, also the item that need to pull out (those are already in due date)
- Attend weekly meeting to the Coordinator

March 2008 to November 2013

MAF HYPERMARKETS (L.L.C.)

CARREFOUR AL- SAQR Old Airport Road Abu Dhabi U.A.E

Department : RECEIVING SECTION

Position: Receiving Checker Staff

- Office Works: Receiving of invoices from supplier's delivery personnel and putting up details to voucher; downloading of files from GIMA software to LDT-scanner; uploading files of scanned items from LDT-scanner to GIMA software and printing of control list; printing of delivery and returns summary on a daily basis for accounts and receiving department file.
- Receiving of items through LDT-scanner with strict checking on production and expiry dates, quality and quantity of the products.
- Helps out and in receiving area

Character Reference Upon request

Additional Work Experience

**January – June 2007 Personal Care Exchange (PCX),
Bench Shop
SUYEN Corporation**

**Department: SHOWROOM BOUTIQUE
Position: Sales Associates**

October 2004 – November 2006 Nestle Confectionery /APMC

**Department: SELLING AREA
Position : Merchandiser**

May 2004 – Sept. 2004 Robinson's Supermarket

**Department: SELLING AREA
Position : Sales Associates / Product Merchandising**

Academic record

VOCATIONAL

- Graduate TESDA – Technical Education & Skills Development Authority

Consumer Electronics year2005

SECONDARY

- Graduate Las Piñas East National High School year1997 – 2002