

Islam mohamed nagieb

Sales Executive

Address:- Dubai

Contact:- +971525369900

Email:- Nagiebovic@gmail.com

Birth:- 04-03-1995



Objective:-

Experienced sales and customer service highly successful with demonstrated history of working in retail industry skilled in sales and customer satisfaction and team cooperation seeking for good opportunity to share my experience and achieve my goals.

Skills and Training:-

- Sales techniques customer service and coordination skills, attention to the details and team communication focus in achieving my goals.
- Product knowledge, effective communication, and customer service exceptional approaching customer, and basics visual merchandising.

Technical skills:-

- Oracle X store

- Word

- Inditex system

- Excel

Language and Education:-

Arabic(native)

English(Fluent)

Bachelor degree of social work

Licenses:-

UAE Driving license

Work experience:-

Sales associate

(Home Centre landmark group) July 2015_October 2017

- Greeting customers and assisting shopper, understanding the customer need by listening and asking questions explaining the features and the benefits about the product.
 - Dealing with heavy product receiving and scheduling delivery Follow up.
 - Focusing in daily target achievement and following up with the customers regarding promotion and update them about the new arrival.
 - Follow up with the team and management regarding changing display and price and bestselling report.
-

Sales associate at Azadea group

(Massimo Dutti) November2017_may 2018

(Salsa jeans) June 2018_ July 2019

- Greeting customers and offering them help to insure their needs and providing exceptional customer service by performing up selling and cross selling and follow up on customer request.
- Receiving process of delivery and shipment and ensure that all the product has to keep them safe of the theft.
- Arrange and replenishment in continuous basis in the shop floor and ensure all the product are steamed and clean and priced.
- Ensure about the brand image and maintain the coordination and standard.
- Handling cash transaction and taking measurement specific of the fashion and following up about the trend in the market and focus in daily target and achievement.

Sales Executive at Chalhoub Group

(The Deal Outlet) August 2019 _ February 2020

- Sales achievement by achieving the sale target using sales techniques and product knowledge
- Focus on up selling and cross selling and guest experience.
- Build and maintain guest experience standard to build strong loyalty.
- Communicate with high level of guest, assist and satisfy their needs, and exceed their expectation.
- Maintain high standard of Visual Merchandising as per dealing with luxury and lifestyle category of brands like (D&G, Roberto cavalli, Zanotti, Balenciaga, etc.)
- Implement all merchandising as per the brand visual merchandising guidelines as well as housekeeping in case of cleanness display and stock availability.
- Store opening and closing system and sending daily sales report to the store team and management team to be aware about the figures.