MOHAMMED FAWAD

Bangalore, India

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Summary

Accomplished Mechanical Engineer offering 4-year background in Mechanical Design and Project Management. Expertise in Developing environmental controls, fire suppression and air exchange for buildings. Exceptional success in teaming on complex, high-dollar, high-profile projects.

Qualified mechanical engineer with distinct knowledge of equipment and extensive understanding of product and design. Committed to providing topnotch and accurate work with excellent eye for detail. Consistently commended for managing stringent deadline and under-budget project completion.

Innovative mechanical engineer offering passion for leading product design projects, excellent communicator, explains complex design ideas and concepts effectively. Experienced in Hardware and software design, theories of operation, system integration, installation and commissioning. Quick learning and resourceful with proficiency in software such as CAD, CAM, SOLID EDGE and ANSYS.

Highly motivated sales associate with extensive customer service and sales experience. Outgoing sales professional with track record of driving increased sales, improving buying experience and elevating company profile with target market. Consistently recognized for sales performance and excellence in customer service.

Profit minded sales professional with demonstrated success driving, sustained

revenue by working and connecting with customers. Industrious sales professional with strong history of surpassing objectives by leveraging selling and advanced people skills.

Experience

DADA AGENCY- 8 Months (Sales Executive) ITC Products (August-2019 to March 2020)

Field Sales Account Management Promoting new products Branding

SPICES SALES VENTURE (Own)

(June 2020- Current)

Sales and Marketing Business Analysis Branding Account Management Raising Investments

Education

Wisvesvaraya Technological University (Cambridge Institute of Technology)

Bachelor's in Mechanical Engineering, Mechanical Engineering 2017 - 2021 #Completed Bachelor's in Mechanical Engineering from Visvesvaraya Technological University, Karnataka (VTU). Evaluated by World Education Services (WES), as equivalent to a four-year Canadian bachelor's degree.

Impact Polytechnic - India

Diploma in Mechanical Engineering, Mechanical Engineering May 2013 - May 2016 #Diploma in Mechanical Engineering from Impact Polytechnic, Department of Technical Education-Bangalore.

<u>Skills</u>

>Auto_CAD > Manufacturing Process control >CAD >CAM >SOLID EDGE >Product and Service Sales >Multi-tasking strength >Problem solving skills >Time Management

>Microsoft Excel >Microsoft Word >CRM

Declaration

I hereby declare that all the information furnished above is true to the best of my knowledge.

Yours Sincerely **Mohammed Fawad**

