



ABDUL KHADER NIZAMUDHEEN

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Machancheri House Aripa (post)
Angadippuram (via) Malappuram
(dis)

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nizamaripra@gmail.com

Skills

Team building

Convincing

Problem solving

Reference

Jyothish - "Justdial ltd"

North Head

jyothish.vm@justdial.com

+918086116080

Personal Details

Date of Birth : 24/10/1991

Marital Status : Married

Nationality : Indian

Abdul khader :
Nizamudheen :

Objective

To use my convincing, hardworking and marketing skills and there by maximize my potential for the growth of my career with the organization which employs me.

Experience

Justdial ltd

Dec 2016 -

Business development

Present

Maintaining and increasing sales of company's products

Reaching the targets and goals set for the area

Maintaining periodic status report, including daily reports and calls, follow-ups are made

Increasing business opportunities through various routes to

market Keeping up to date with products and competitors

Collecting customer feedback and market research Collection of payments from the assigned

Setting payment issue from the dealers and customers

Visiting assigned territories on a daily basis.

Maintaining accurate records

Reviewing sales performance

Lamit roof tech india Pvt Ltd

Sep 2015 -

Sales officer

Nov 2016

Education

Calicut University

2015

MBA

70

Calicut University

2013

BBA

76%

Higher secondary board Kerala

2010

Plus two

74%

State board of higher education Kerala

2008

SSLC

73%

Projects



Major project

Major project in the fourth semester of MBA on "A study on customer relations with special reference to modern distropolis LTD,Manjeri,Malappuram".

Minor project

Did a Mini Project in the Third Semester of MBA on "A study on effectiveness of advertisement in SKYHIGH MOTORS ,Perinthalmanna



ACHIEVEMENTS

- Attended Two days program on Digital Marketing conducted by IIM Calcutta (Carpe Diem-2k15-16).
- I have been privileged for INDEXPO volunteer team, the industrial exhibition conducted by The Kerala Industrial Promotion Council (KIPCO), Palghat Management Association (PMA) and Kanjikode Industrial Forum (KIF) Palakkad in the year 2013.
- Best performance from justdial the month of January 2019,