



JAE-Dubai



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### Personal summary

To secure a challenging position in a reputable organization to expand my learning knowledge, and skills.

secure a responsible career opportunity to fully utilize my training and skills, while making a significant contribution to the success of the company.

#### **Education**

**Tishreen university**Bachelor of technology -BTech, information technology

# **ALI ABDULRAHIM**

# **Experience**

# Operation Team-Call Center – UNILABS (EXPO2020) [JAN2022]

- -Responsible for scheduling appointments for patients with their primary care providers for Established patients with chronic conditions in need of a follow up visit, test or treatment that has not been performed.
- -Ability to communicate clearly and Ability to plan and be organized
- -Ability to work well under pressure, take initiative, be flexible and Ability to maintain confidentiality of patient information and company records
- -Ability to exhibit good interpersonal communications skills
- -Professional appearance and Ability to convey a positive and professional image to the public and patients
- -Interact with members via telephone to respond to inquiries, complaints,
- -Answer a high volume of inbound calls
- -Scheduling of meetings with team and/or client.
- -Transfer calls to appropriate place
- -Report to supervisor with any problems or suggestions to better work atmosphere.
- -Assist customers in a timely manner to avoid long waiting times
- -Calm frustrated or upset customers by providing excellent and friendly service
- -Ability to convey a positive and professional image to the public and patients
- -Demonstrated proficiency in various PC applications, including E-mail, Microsoft Excel, and Word, Internet and networking
- -Prepare accurate documentation of client and applicant information

#### Operation Team-Syriatel mobile Telecom [SEP2017-sep2021]

- \*Dealing with customer complaints.
- \*Identifying and assessing a customer's needs to ensure they are satisfied.
- \*Speaking with customers via email, live chat, on the phone, or face-to-face in Company.
- \*Keeping detailed records of customer interactions and being in charge of customer account details.
- \*Following company's communication procedures and policies.
- \*Managing a team of inexperienced customer service representatives
- \*Greet visitors and direct them to the appropriate departments or individuals
- \*Answer telephones and respond to inquiries via telephone or email
- \*Book meeting rooms, set up conference calls and take messages and minutes during meetings
- \*Perform administrative tasks, including filing and photocopying Write emails, memos and letters



- \*Handle many inbound and out bound calls to customers and clients.
- \*Identify the needs of customers, resolve issues and a provide solutions.
- \*Upsell others products wherever possible.
- \*Follow the customer service script provided by the company for uniformity.
- \*Read on company policies and the website for FAQs or policy related answers.
- \*Maintain good customer relations.
- \*Meet personal targets and work towards meeting ream targets.
- \*Maintain records of the conversations with the customer and analyze the data.
- \*Write and submit timely reports on performance, targets and customer queries.

### **Skills & Proficiencies**

- -Social media management.
- -Website and google AdWords.
- -Interpersonal communication skills.
- -Strong internet marketing.
- -Strategy campaigns and effective web presence for small to medium size business.
- -Analytical skills.
- Dealing with clients and experience in both customer service.
- -knowledge of IT and accounting tools.
- -Excellent experience in Microsoft Office (excel word Power point).
- -Develop future work plans.
- -making reports.
- -Analyzing reporting
  - [Marketing analytics, Performance report, KPI reporting, All-in-one inclusive report]
- -dynamic strategies.
- -selling skills.

## Personal skills

- -good communication skills.
  - -team work.
  - -work under pressure.
  - -time management.
  - -multitask.
  - -self-motivation.
  - -decision making.
  - -leadership.

# **Licenses and Certifications:**

-negotiate[Dec2019]

-dynamic strategies [Dec2018]

-selling skills

[Dec2018] Languages: Native language: Arabic, English: fluent

Reference: Available on request.

**<u>Hobbies:</u>** travel - watching movies -reading

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